Section 22 Wholesale and Retail Trade

This section presents statistics relating to the distributive trades, specifically wholesale trade and retail trade. Data shown for the trades are classified by kind of business and cover sales, establishments, employees, payrolls, and other items. The principal sources of these data are from the U.S. Census Bureau and include the 2007 Economic Census, annual and monthly surveys, and the County Business Patterns program. These data are supplemented by several tables from trade associations, such as the National Automobile Dealers Association (Table 1057). Several notable research groups are also represented, such as Nielsen Claritas (Table 1059).

Data on wholesale and retail trade also appear in several other sections. For instance, labor force employment and earnings data appear in Section 12, Labor Force, Employment, and Earnings; gross domestic product of the industry (Table 653) appears in Section 13, Income, Expenditures, Poverty, and Wealth; and financial data (several tables) from the quarterly *Statistics of Income Bulletin*, published by the Internal Revenue Service, appear in Section 15, Business Enterprise.

Censuses—Censuses of wholesale trade and retail trade have been taken at various intervals since 1929. Beginning with the 1967 census, legislation provides for a census of each area to be conducted every 5 years (for years ending in "2" and "7"). For more information on the most recent census, see the Guide to the 2007 Economic Census found at http://www.census.gov/econ/census07 /www/user guide.html>. The industries covered in the censuses and surveys of business are defined in the North American Industry Classification System, (NAICS). Retail trade refers to places of business primarily engaged in retailing merchandise to the general public; and wholesale trade, to establishments primarily engaged in selling goods to other businesses and normally operating from a warehouse or office that have little

or no display of merchandise. Many Census Bureau tables in this section utilize the 2002 NAICS codes, which replaced the Standard Industrial Classification (SIC) system. NAICS made substantial structural improvements and identifies over 350 new industries. At the same time, it causes breaks in time series far more profound than any prior revision of the previously used SIC system. For information on this system and how it affects the comparability of wholesale and retail statistics historically. see text, Section 15, Business Enterprise, and especially the Census Bureau Web site at <http://www.census.gov/eos/www /naics>. In general, the 2007 Economic Census has three series of publications for these two sectors: 1) subject series with reports such as product lines and establishment and firm sizes, 2) geographic reports with individual reports for each state, and 3) industry series with individual reports for industry groups. For information on these series, see the Census Bureau Web site at http://www .census.gov/econ/census07/>.

Current surveys—Current sample surveys conducted by the Census Bureau cover various aspects of wholesale and retail trade. Its Monthly Retail Trade and Food Services release at http://www.ntm.nih.gov/ .census.gov/retail> contains monthly estimates of sales, inventories, and inventory/sales ratios for the United States, by kind of business. Annual figures on retail sales, year-end inventories, purchases, accounts receivable, and gross margins by kind of business are located on the Census Bureau Web site at http://www.census.gov/econ/retail .htm>. Additionally, annual data for accommodation and food services are located at the same site.

Statistics from the Census Bureau's monthly wholesale trade survey include national estimates of sales, inventories, and inventory/sales ratios for merchant wholesalers excluding manufacturers' sales branches and offices. Data are

presented by major summary groups "durable and nondurable," and 4-digit NAICS industry groups. Merchant wholesalers excluding manufacturers' sales branches and offices are those wholesalers who take title to the goods they sell (e.g., jobbers, exporters, importers, industrial distributors). These data, based on reports submitted by a sample of firms, appear in the Monthly Wholesale Trade Report at http://www.census.gov/wholesale. This report, along with monthly sales, inventories, and inventories/sales ratios, also provides data on annual sales, inventories, and vear-end inventories/sales ratios. The Annual Wholesale Trade Survey provides data on merchant wholesalers excluding manufacturer sales branches and offices as well as summary data for all merchant wholesalers. This report also provides separate data for manufacturer sales branches and offices, and electronic markets, agents, brokers, and commission merchants. Also included in the Monthly Wholesale Trade Report are data on annual sales, year-end inventories, inventories/sales ratios, operating expenses, purchases, and gross margins. Data are presented by major summary groups "durable and nondurable" and 4-digit NAICS industry groups for sales,

end-of-year inventories, and operating expenses. The reports are available as documents on the Census Bureau Web site at http://www.census.gov/econ/wholesale.htm.

E-commerce—Electronic commerce (or e-commerce) is sales of goods and services over the Internet and extranet, electronic data interchange (EDI), or other online systems. Payment may or may not be made online. E-commerce data were collected in four separate Census Bureau surveys. These surveys used different measures of economic activity such as shipments for manufacturing, sales for wholesale and retail trade, and revenues for service industries. Consequently, measures of total economic and e-commerce activity vary by economic sector, are conceptually and definitionally different, and therefore, are not additive. This edition has several tables on e-commerce sales, such as Tables 1045. 1055, and 1056 in this section; and 1278 in Section 27, Accommodation, Food Services, and Other Services.

Statistical reliability—For a discussion of statistical collection and estimation, sampling procedures, and measures of statistical reliability applicable to Census Bureau data, see Appendix III.

Table 1042. Wholesale and Retail Trade—Establishments, Sales, Payroll, and Employees: 2002 and 2007

[435.5 represents \$435,500. Covers establishments with payroll. For statement on methodology, see Appendix III]

| Kind of business | 2002 NAICS | Establis (1,0 | | Sale (bil. d | | Annual p | • | Paid em (1,0 | |
|--|---------------|--------------------------------|--------------------------------|---------------------------|--------------------------|------------------------|----------------------|-------------------------------|--------------------------------|
| | code 1 | 2002 | 2007 | 2002 | 2007 | 2002 | 2007 | 2002 | 2007 |
| Wholesale trade | 42 | 435.5 | 435.0 | 4,635 | 6,516 | 260 | 336 | 5,878 | 6,227 |
| Wholesale trade, durable goods | 423 424 | 260.4 142.7 | 255.0 134.6 | 2,171 1,980 | 2,898 2,991 | 157 93 | 207 116 | 3,357 2,273 | 3,619 2,320 |
| brokers | 425 | 32.4 | 45.4 | 483 | 627 | 10 | 13 | 249 | 289 |
| Retail trade | 44-45 | 1,114.6 | 1,128.1 | 3,056 | 3,918 | 302 | 363 | 14,648 | 15,515 |
| Motor vehicle and parts dealers | | 125.1 65.2 46.8 | 126.8 65.1 50.8 | 802 92 82 | 891 108 109 | 65 13 9 | 73 15 11 | 1,845 535 391 | 1,914 557 486 |
| supplies dealers. Food and beverage stores. Health and personal care stores Gasoline stations. | 445 | (NA) 148.8 81.8 121.4 | 91.1 146.1 88.5 118.8 | (NA) 457 178 249 | 318 539 234 450 | (NA) 49 20 14 | 38 55 28 15 | (NA) 2,839 1,024 927 | 1,331 2,827 1,068 891 |
| Clothing and clothing accessories stores Sporting goods, hobby, book, and music stores | 448 | 149.8 62.2 | 156.5 57.4 | 168 73 | 216 81 | 21 9 | 27 9 | 1,427 611 | 1,644 619 |
| General merchandise stores Miscellaneous store retailers Nonstore retailers | 452 | 40.7 129.5 54.9 | 45.9 121.9 59.4 | 445 91 173 | 577 104 290 | 43 13 17 | 54 14 23 | 2,525 792 571 | 2,763 792 621 |

NA Not available. 1 North American Industrial Classification System; see text, Section 15.

Source: U.S. Census Bureau, "2007 Economic Census, Comparative Statistics for the United States, (2002 NAICS Basis): 2007 and 2002," July 2010, http://www.census.gov/econ/census07/.

Table 1043. Wholesale Trade—Nonemployer Firms and Receipts by Industry Type: 2008

[35,558,379 represents \$35,558,379,000. Includes only firms subject to federal income tax. Nonemployers are businesses with no paid employees. A firm is a single physical location where business is conducted or services or industrial operations are performed. Each distinct business income tax return filed by a nonemployer business is counted as a firm. Based on NAICS 2007, see text, Section 15]

| | 2007 | | Fire | ms | | |
|--|--------------|----------------|--------------|--------------------|------------|--------------------|
| Industy type | NAICS | | | Individual | | |
| madaty typo | code 1 | | Corpora- | proprietor- | Partner- | Receipts |
| | 0000 | Total | tions 2 | ships ³ | ships 4 | (\$1,000) |
| Wholesale trade, total | 42 | 388,298 | 68,723 | 303,783 | 15,792 | 35,558,379 |
| Durable goods merchant wholesalers | 423 | 194,592 | 38,172 | 147,832 | 8,588 | 19,478,901 |
| merchant wholesalers | 4231 | 16,324 | 3,545 | 12,080 | 699 | 2,457,040 |
| Furniture and home furnishing merchant wholesalers Lumber and other construction materials merchant | 4232 | 13,853 | 2,230 | 11,028 | 595 | 1,141,288 |
| wholesalersProfessional and commercial equipment and supplies | 4233 | 8,557 | 1,884 | 6,124 | 549 | 989,129 |
| merchant wholesalersMetal and mineral (except petroleum) merchant | 4234 | 10,513 | 2,123 | 7,891 | 499 | 1,119,132 |
| wholesalers | 4235 | 3,231 | 737 | 2,345 | 149 | 520,663 |
| Electrical and electronic goods merchant wholesalers Hardware and plumbing and heating equipment and | 4236 | 10,768 | 2,987 | 7,231 | 550 | 1,252,357 |
| supplies merchant wholesalers | 4237 | 4,962 | 1,160 | 3,561 | 241 | 538,545 |
| wholesalers | 4238 | 19,010 | 5,249 | 12,817 | 944 | 2,691,743 |
| Miscellaneous durable goods merchant wholesalers | 4239 | 107,374 | 18,257 | 84,755 | 4,362 | 8,769,004 |
| Nondurable goods merchant wholesalers | 424 | 145,715 | 25,597 | 114,097 | 6,021 | 12,972,847 |
| Paper and paper product merchant wholesalers Drugs and druggists' sundries merchant wholesalers Apparel, piece goods, and notions merchant | 4241 4242 | 6,729 2,796 | 1,139 644 | 5,352 2,026 | 238 126 | 542,368 232,209 |
| wholesalers | 4243 | 22,681 | 4,262 | 17,374 | 1,045 | 1,664,534 |
| Grocery and related products merchant wholesalers | 4244 | 27,181 | 5,008 | 21,169 | 1,004 | 3,765,473 |
| Farm product raw material merchant wholesalers | 4245 | 4,544 | 648 | 3,713 | 183 | 542,500 |
| Chemical and allied products merchant wholesalers Petroleum and petroleum products merchant | 4246 | 3,661 | 1,138 | 2,266 | 257 | 432,324 |
| wholesalersBeer, wine, and distilled alcoholic beverage merchant | 4247 | 2,316 | 481 | 1,698 | 137 | 326,312 |
| wholesalersMiscellaneous nondurable goods merchant | 4248 | 4,058 | 777 | 2,908 | 373 | 363,536 |
| wholesalers | 4249 | 71,749 | 11,500 | 57,591 | 2,658 | 5,103,591 |
| Wholesale electronic markets and agents and | | | | | | |
| brokers | 425 | 47,991 | 4,954 | 41,854 | 1,183 | 3,106,631 |
| Business to business electronics markets | 42511 | 6,965 | 778 | 5,953 | 234 | 448,048 |

¹ North American Industry Classification System, 2007. See text, Section 15. ² A legally incorporated business under state laws. ³ Also referred to as "sole proprietorship," an unincorporated business with a sole owner. Includes self-employed persons. ⁴ An unincorporated business where two or more persons join to carry on a trade or business with eachhaving a shared financial interest in the business.

Source: U.S. Census Bureau, "Nonemployer Statistics," June 2010, http://www.census.gov/econ/nonemployer/index.html>.

Table 1044. Wholesale Trade—Establishments, Employees, and Payroll: 2007 and 2008

[434.5 represents 434,500. Covers establishments with payroll. Excludes self-employed individuals, employees of private households, railroad employees, agricultural production employees, and most government employees. For statement on methodology, see Appendix III]

| Kind of business | 2002 NAICS | Establish (1,00 | | Employ (1,00 | | Payr (bil. d | |
|---|----------------------|---------------------|---------------------|-------------------|-------------------|----------------------|----------------------|
| | code 1 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 |
| Wholesale trade, total | 42 | 434.5 | 429.5 | 5,965 | 6,165 | 328.0 | 353.1 |
| Merchant wholesalers, durable goods | 423 | 247.3 | 248.5 | 3,395 | 3,553 | 197.1 | 215.8 |
| wholesalers Furniture and home furnishing merchant wholesalers Lumber and other construction materials merchant | 4231 4232 | 24.5 12.7 | 26.0 13.6 | 356 154 | 395 169 | 15.9 7.4 | 17.9 8.2 |
| wholesalers Professional and commercial equipment and supplies | 4233 | 19.6 | 19.4 | 264 | 256 | 12.5 | 12.1 |
| merchant wholesalers | 4234 | 36.1 | 35.0 | 706 | 724 | 49.8 | 55.8 |
| wholesalers | 4235 4236 | 10.7 29.4 | 11.1 30.0 | 160 450 | 169 510 | 9.4 34.3 | 10.0 41.2 |
| supplies merchant wholesalers | 4237 | 20.1 | 20.2 | 232 | 244 | 11.9 | 12.7 |
| wholesalers | 4238 4239 | 59.7 34.5 | 59.5 33.6 | 724 350 | 738 349 | 39.8 16.2 | 41.4 16.6 |
| Merchant wholesalers, nondurable goods | 424 4241 | 130.6 11.4 | 129.8 11.5 | 2,228 172 | 2,313 171 | 113.6 8.8 | 122.3 8.6 |
| Drugs and druggists' sundries merchant wholesalers Apparel, piece goods and notions merchant wholesalers Grocery and related product merchant wholesalers | 4242 4243 4244 | 7.6 16.2 33.6 | 8.6 16.5 33.0 | 248 197 768 | 274 211 796 | 19.9 10.3 34.2 | 22.6 10.9 36.2 |
| Farm product raw material merchant wholesalers. Chemical and allied products merchant wholesalers. | 4245 4246 | 6.6 12.5 | 6.3 12.8 | 61 139 | 61 150 | 2.5 8.6 | 2.9 9.8 |
| Petroleum and petroleum products merchant wholesalers Beer, wine, and distilled alcoholic beverages | 4247 4248 | 7.0 4.2 | 7.3 4.2 | 95 179 | 105 184 | 5.6 9.1 | 6.3 9.7 |
| Miscellaneous nondurable goods merchant wholesalers | 4249 425 | 31.4 | 29.6 | 368 342 | 362 299 | 14.7 | 15.3 |
| Wholesale electronic markets and agents and brokers | 420 | 56.5 | 51.2 | 342 | 299 | 17.2 | 15.0 |

¹ North American Industry Classification System, 2002; data for 2008 based on NAICS 2007. See text, Section 15.

Source: U.S. Census Bureau, "County Business Patterns," July 2010, http://www.census.gov/econ/cbp/index.html.

Table 1045. Merchant Wholesale Trade Sales—Total and E-Commerce: 2009

[3,706,945 represents \$3,706,945,000,000. Covers only businesses with paid employees. Excludes manufacturers' sales branches and offices. Based on the Annual Wholesale Trade Survey, see Appendix III]

| | | | 200 | 09 | |
|--|--------|-----------|------------|---------------|-----------------|
| | 2002 | Value of | f sales | | Percent |
| Kind of business | NAICS | (mil. o | dol.) | E-commerce | distribution of |
| | code 1 | , | , | as percent of | E-commerce |
| | | Total | E-commerce | total sales | sales |
| Total merchant wholesale trade | 42 | 3,706,945 | 728,663 | 19.7 | 100.0 |
| Durable goods | 423 | 1,679,308 | 281,951 | 16.8 | 38.7 |
| Motor vehicles, parts and supplies | | 250,762 | 94,762 | 37.8 | 13.0 |
| Furniture and home furnishings | 4232 | 51,098 | 6,866 | 13.4 | 0.9 |
| Lumber and other construction materials | 4233 | 90,203 | 4,806 | 5.3 | 0.7 |
| Professional and commercial equipment and supplies | 4234 | 335,642 | 93,022 | 27.7 | 12.8 |
| Computer, peripheral equipment, and software | 42343 | 166,788 | 56,723 | 34.0 | 0.8 |
| Metals and minerals (except petroleum) | | 104,115 | 2,717 | 2.6 | 0.4 |
| Electrical goods | 4236 | 312,648 | 38,196 | 12.2 | 5.2 |
| Hardware, and plumbing and heating equipment and | | | | | |
| supplies | 4237 | 90,039 | 9,617 | 10.7 | 1.3 |
| Machinery, equipment and supplies | | 275,201 | 10,625 | 3.9 | 1.5 |
| Miscellaneous durable goods | 4239 | 169,600 | 21,340 | 12.6 | 2.9 |
| Nondurable goods | | 2,027,637 | 446,712 | 22.0 | 61.3 |
| Paper and paper products | | 81,581 | 14,748 | 18.0 | 2.0 |
| Drugs and druggists' sundries | 4242 | 376,102 | 281,205 | 74.8 | 38.6 |
| Apparel, piece goods and notions | | 123,854 | 31,523 | 25.5 | 4.3 |
| Groceries and related products | | 475,893 | 67,791 | 14.2 | 9.3 |
| Farm product raw materials | | 164,757 | (S) | (S) | (S) |
| Chemical and allied products | | 90,290 | 4,494 | 5.0 | 0.6 |
| Petroleum and petroleum products | | 404,997 | (S) | (S) | (S) |
| Beer, wine, and distilled alcoholic beverages | | 107,842 | (S) | (S) | (S) |
| Miscellaneous nondurable goods | 4249 | 202,591 | 27,180 | 13.4 | 3.7 |

S Figure does not meet publication standards. ¹ North American Industry Classification System, 2002. See text, Section 15. Source: U.S. Census Bureau, "E-Stats, 2009 E-commerce Multi-sector Report," May 2011, http://www.census.gov/econ/estats/s.

² Covers full- and part-time employees who are on the payroll in the pay period including March 12.

Table 1046. Merchant Wholesalers-Summary: 2000 to 2009

[In billions of dollars (2,814.6 represents \$2,814.600,000,000), except ratios. Inventories and inventories/sales ratios, as of December, not seasonally adjusted. Excludes manufacturers' sales branches and offices. Data adjusted using final results of the 2007 Economic Census. Based on data from the Annual Wholesale Trade Survey and the Monthly Wholesale Trade Survey; see Appendix III]

| see Appendix III] | | | | | | | | |
|--|--------------------|---------------------|------------------------|---------------------|---------------------|---------------------|---------------------|------------------------|
| Vind of husiness | 2002 NAICS | | | | | | | |
| Kind of business | code 1 | 2000 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| SALES | | | | | | | | |
| Merchant wholesalers | 42 | 2,814.6 | 3,320.0 | 3,615.4 | 3,904.0 | 4,174.3 | 4,435.2 | 3,706.9 |
| Durable goods | 423 | 1,486.7 | 1,682.1 | 1,815.5 | 1,983.7 | 2,074.5 | 2,079.4 | 1,679.3 |
| Motor vehicles, parts, and supplies | 4231 | 222.2 | 284.2 | 304.5 | 336.1 | 341.2 | 308.1 | 250.8 |
| Furniture and home furnishings Lumber and other construction materials | 4232 4233 | 52.7 87.2 | 59.8 127.2 | 63.1 138.7 | 69.1 141.6 | 69.1 126.5 | 64.1 116.1 | 51.1 90.2 |
| Professional, commercial equipment and supplies | 4234 | 282.2 | 300.8 | 316.3 | 330.0 | 354.3 | 359.3 | 335.6 |
| Computer, peripheral equipment and software | 42343 | 174.8 | 157.2 | 162.5 | 160.9 | 171.3 | 176.2 | 166.8 |
| Metal and mineral (except petroleum) Electrical and electronic goods | 4235 4236 | 93.8 | 121.0 266.1 | 136.3 285.1 | 158.4 320.2 | 165.9 349.0 | 177.9 354.2 | 104.1 312.6 |
| Hardware, plumbing, heating equipment and supplies | 4237 | 72.1 | 84.0 | 94.7 | 108.5 | 112.2 | 108.3 | 90.0 |
| Machinery, equipment, and supplies | 4238 | 256.1 | 260.2 | 288.3 | 312.8 | 328.8 | 351.7 | 275.2 |
| Miscellaneous durable goods | 4239 | 160.3 | 178.6 | 188.6 | 207.0 | 227.4 | 239.8 | 169.6 |
| Nondurable goods | 424 4241 | 77.8 | 1,637.9 81.7 | 1,799.8 86.8 | 1,920.3 89.9 | 2,099.8 91.3 | 2,355.8 90.9 | 2,027.6 81.6 |
| Drugs and druggists' sundries | 4242 | 176.0 | 293.8 | 324.5 | 341.9 | 351.8 | 369.2 | 376.1 |
| Apparel, piece goods, and notions | 4243 | 96.5 | 114.9 | 123.1 | 131.5 | 139.7 | 136.9 | 123.6 |
| Grocery and related products | 4244 4245 | 374.7 102.7 | 402.3 115.4 | 418.6 106.0 | 434.4 111.3 | 475.8 145.8 | 488.9 197.4 | 475.9 164.8 |
| Farm product raw materials | 4245 | 62.3 | 79.5 | 92.1 | 95.8 | 102.3 | 116.1 | 90.3 |
| Petroleum and petroleum products | 4247 | 195.8 | 284.1 | 368.7 | 425.9 | 486.9 | 631.6 | 405.0 |
| Beer, wine, and distilled alcoholic beverages | 4248 4249 | 71.3 | 86.9 179.4 | 92.3 187.8 | 98.5 191.2 | 103.8 202.5 | 106.9 217.9 | 107.8 202.6 |
| Miscellaneous nondurable goods | 4249 | 170.9 | 179.4 | 107.0 | 191.2 | 202.5 | 217.9 | 202.0 |
| Merchant wholesalers | 42 | 309.4 | 341.3 | 368.8 | 399.3 | 425.0 | 439.7 | 389.2 |
| Durable goods | 423 | 198.6 | 213.9 | 233.1 | 255.9 | 262.5 | 276.5 | 227.3 |
| Motor vehicles, parts, and supplies | 4231 | 28.8 | 33.9 | 37.8 | 40.4 | 42.1 | 46.1 | 35.2 |
| Furniture and home furnishings Lumber and other construction materials | 4232 4233 | 6.4 8.4 | 7.2 13.3 | 7.8 14.2 | 8.4 14.5 | 8.5 13.7 | 8.1 13.0 | 6.4 10.4 |
| Professional, commercial equipment and supplies | 4234 | 27.8 | 26.4 | 27.3 | 29.5 | 30.2 | 30.6 | 27.9 |
| Computer, peripheral equipment and software | 42343 | 12.1 | 10.1 | 10.1 | 10.6 | 10.4 | 10.5 | 10.2 |
| Metal and mineral (except petroleum) Electrical and electronic goods | 4235 4236 | 13.4 31.1 | 20.1 28.1 | 21.1 30.5 | 26.6 34.4 | 25.2 37.0 | 28.9 38.4 | 19.0 32.9 |
| Hardware, plumbing, heating equipment and supplies | 4237 | 11.5 | 13.5 | 15.3 | 17.2 | 18.1 | 17.3 | 15.2 |
| Machinery, equipment, and supplies | 4238 | 51.2 | 50.3 | 56.3 | 61.4 | 64.5 | 69.7 | 59.5 |
| Miscellaneous durable goods | 4239 | 20.1 | 21.2 | 22.8 | 23.5 | 23.1 | 24.3 | 21.0 |
| Nondurable goods | 424 4241 | 110.9 6.7 | 127.4 6.6 | 135.6 7.1 | 143.4 7.2 | 162.5 7.3 | 163.2 7.7 | 161.8 6.9 |
| Drugs and druggists' sundries | 4242 | 24.1 | 31.7 | 29.7 | 30.6 | 31.7 | 32.0 | 32.2 |
| Apparel, piece goods, and notions | 4243 4244 | 13.7 | 15.5 20.5 | 17.2 22.4 | 17.7 24.1 | 18.1 26.6 | 19.3 28.6 | 15.6 27.1 |
| Grocery and related products | 4244 | 11.6 | 10.0 | 11.2 | 14.3 | 20.5 | 17.4 | 19.6 |
| Chemical and allied products | 4246 | 6.0 | 7.4 | 8.4 | 8.6 | 9.7 | 10.5 | 8.9 |
| Petroleum and petroleum products | 4247 4248 | 5.2 6.5 | 9.5 7.7 | 12.2 8.4 | 13.1 | 17.1 10.2 | 13.0 11.0 | 19.9 10.5 |
| Beer, wine, and distilled alcoholic beverages | 4249 | 16.6 | 18.4 | 19.1 | 9.1 18.9 | 21.4 | 23.7 | 21.3 |
| INVENTORIES/SALES RATIO | | | | | | | | |
| Merchant wholesalers | 42 | 1.03 | 1.03 | 1.02 | 1.02 | 1.02 | 0.99 | 1.05 |
| Durable goods | 423 4231 | 1.27 1.19 | 1.27 1.19 | 1.28 1.24 | 1.29 1.20 | 1.27 1.23 | 1.33 1.50 | 1.35 1.40 |
| Motor vehicles, parts, and supplies | 4232 | 1.19 | 1.19 | 1.24 | 1.20 | 1.23 | 1.27 | 1.24 |
| Lumber and other construction materials | 4233 | 1.04 | 1.04 | 1.02 | 1.02 | 1.08 | 1.12 | 1.15 |
| Professional, commercial equipment and supplies | 4234 | 0.88 | 0.88 | 0.86 | 0.89 | 0.85 | 0.85 | 0.83 |
| Computer, peripheral equipment and software Metal and mineral (except petroleum) | 42343 4235 | 0.64 | 0.64 1.66 | 0.62 1.55 | 0.66 1.68 | 0.61 1.52 | 0.60 1.62 | 0.61 1.82 |
| Electrical and electronic goods | 4236 | 1.05 | 1.05 | 1.07 | 1.07 | 1.06 | 1.08 | 1.05 |
| Hardware, plumbing, heating equipment and supplies | 4237 | 1.61 | 1.61 | 1.62 | 1.58 | 1.61 | 1.60 | 1.69 |
| Machinery, equipment, and supplies | 4238 4239 | 1.93 | 1.93 1.18 | 1.95 1.21 | 1.96 1.13 | 1.96 1.02 | 1.98 1.01 | 2.16 1.24 |
| Nondurable goods | 424 | 0.83 | 0.78 | 0.75 | 0.75 | 0.77 | 0.69 | 0.80 |
| Paper and paper products | 4241 4242 | 0.86 | 0.80 | 0.82 | 0.80 | 0.80 | 0.84 | 0.84 |
| Drugs and druggists' sundries | 4242 | 1.37 | 1.08 1.35 | 0.92 1.40 | 0.89 1.34 | 0.90 1.29 | 0.87 1.41 | 0.86 1.26 |
| Grocery and related products | 4244 | 0.54 | 0.51 | 0.54 | 0.55 | 0.56 | 0.58 | 0.57 |
| Farm product raw materials | 4245 | 1.13 | 0.87 | 1.05 | 1.28 | 1.40 | 0.88 | 1.19 |
| Chemical and allied products | 4246 4247 | 0.97 | 0.93 0.33 | 0.91 0.33 | 0.90 0.31 | 0.95 0.35 | 0.90 0.21 | 0.98 0.49 |
| Beer, wine, and distilled alcoholic beverages | 4248 | 0.91 | 0.89 | 0.91 | 0.92 | 0.99 | 1.03 | 0.97 |
| Miscellaneous nondurable goods | 4249 | 0.97 | 1.03 | 1.01 | 0.99 | 1.05 | 1.09 | 1.05 |

¹ North American Industry Classification System, 2002. See text, Section 15.

Source: U.S. Census Bureau, "2009 Annual Wholesale Trade Report," February 2011, http://www.census.gov/wholesale/>.

Table 1047. Wholesale and Retail Trade—Establishments, Employees, and Payroll by State: 2007 and 2008

[5,965 represents 5,965,000. Covers establishments with payroll. Excludes most government employees, railroad employees, and self-employed persons. Based on North American Industry Classification System (NAICS) 2002; data for 2008 based on NAICS 2007. See text, Section 15. For statement on methodology, see Appendix III]

| 2007. See te | | | Wholesal (NAICS | le trade | | | | (1 | Retail tra | | | |
|----------------------|---|---|-----------------------------|-----------------------------|---|---|--|--|--------------------------------|--------------------------------|---|---|
| State | Establis | hments | Employ (1,00 | rees 1 | Annual (mil. | | Establis | | Emplo (1,0 | yees 1 | Annual (mil. | |
| | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 |
| U.S | 434,464 | 429,463 | 5,965 | 6,165 | 327,991 | 353,061 | 1,123,629 | 1,100,943 | 15,760 | 15,615 | 375,200 | 369,289 |
| AL | 5,669 | 5,621 | 80 | 80 | 3,606 | 3,722 | 19,670 | 19,131 | 245 | 244 | 5,293 | 5,246 |
| | 741 | 761 | 9 | 9 | 456 | 469 | 2,668 | 2,578 | 35 | 35 | 974 | 971 |
| | 6,965 | 6,933 | 99 | 101 | 5,239 | 5,295 | 19,341 | 19,112 | 342 | 343 | 8,241 | 7,891 |
| AR | 3,561 | 3,459 | 47 | 47 | 2,009 | 2,040 | 11,795 | 11,467 | 143 | 142 | 3,019 | 3,024 |
| | 60,805 | 60,768 | 820 | 888 | 50,591 | 58,314 | 114,025 | 111,200 | 1,713 | 1,669 | 46,059 | 43,881 |
| CO | 7,423 | 7,410 | 99 | 105 | 5,834 | 6,429 | 19,368 | 18,990 | 262 | 262 | 6,630 | 6,641 |
| CT | 4,644 | 4,579 | 75 | 78 | 4,984 | 5,563 | 13,688 | 13,485 | 198 | 193 | 5,322 | 5,176 |
| DE | 984 | 1,021 | 18 | 19 | 1,374 | 1,444 | 3,920 | 3,804 | 57 | 55 | 1,394 | 1,321 |
| DC | 420 | 414 | 5 | 5 | 335 | 360 | 1,870 | 1,821 | 20 | 20 | 529 | 521 |
| FL | 32,283 | 31,713 | 320 | 318 | 15,148 | 15,215 | 73,529 | 72,118 | 1,028 | 996 | 24,721 | 23,662 |
| GA | 14,273 | 13,888 | 206 | 205 | 11,200 | 11,614 | 35,920 | 35,371 | 486 | 476 | 11,149 | 10,641 |
| | 1,886 | 1,829 | 21 | 21 | 870 | 875 | 5,051 | 4,891 | 71 | 71 | 1,782 | 1,786 |
| | 2,076 | 2,094 | 24 | 26 | 1,036 | 1,116 | 6,379 | 6,225 | 83 | 82 | 1,936 | 1,892 |
| | 20,023 | 19,756 | 303 | 318 | 17,664 | 19,575 | 42,892 | 41,743 | 667 | 653 | 16,202 | 15,722 |
| | 8,283 | 8,034 | 115 | 117 | 5,326 | 5,415 | 23,446 | 22,936 | 334 | 331 | 7,273 | 7,122 |
| IA | 4,911 | 4,929 | 64 | 66 | 2,713 | 2,927 | 13,285 | 12,780 | 180 | 180 | 3,672 | 3,753 |
| | 4,555 | 4,501 | 57 | 61 | 2,683 | 3,079 | 11,306 | 10,978 | 150 | 151 | 3,201 | 3,261 |
| | 4,521 | 4,428 | 67 | 75 | 2,929 | 3,674 | 16,254 | 16,024 | 216 | 230 | 4,578 | 5,204 |
| | 5,621 | 5,579 | 74 | 77 | 3,487 | 3,797 | 17,037 | 16,866 | 234 | 234 | 5,247 | 5,239 |
| | 1,632 | 1,606 | 18 | 19 | 791 | 838 | 6,951 | 6,775 | 84 | 85 | 1,921 | 1,931 |
| MD | 5,970 | 5,905 | 95 | 98 | 5,522 | 5,640 | 19,566 | 19,088 | 301 | 294 | 7,582 | 6,999 |
| | 8,720 | 8,647 | 143 | 143 | 10,021 | 10,289 | 25,666 | 25,121 | 367 | 361 | 9,291 | 9,176 |
| | 11,972 | 11,806 | 167 | 171 | 9,404 | 9,723 | 37,709 | 36,381 | 475 | 466 | 10,288 | 10,359 |
| | 8,618 | 8,462 | 137 | 138 | 8,442 | 8,721 | 20,741 | 20,206 | 316 | 304 | 7,056 | 6,787 |
| | 2,913 | 2,890 | 36 | 37 | 1,449 | 1,504 | 12,379 | 12,148 | 144 | 145 | 2,993 | 2,965 |
| MO MT NE NV | 8,393 1,522 3,037 3,001 1,951 | 8,268 1,451 3,014 3,009 1,860 | 126 14 38 40 24 | 131 15 42 40 26 | 5,719 556 1,745 2,058 1,441 | 6,118 600 2,052 2,038 1,692 | 23,148 5,224 7,865 8,570 6,569 | 22,577 5,137 7,623 8,387 6,473 | 323 60 109 144 101 | 319 60 109 142 102 | 7,181 1,356 2,260 3,852 2,427 | 7,127 1,380 2,323 3,681 2,437 |
| NJ | 16,005 | 15,724 | 269 | 270 | 18,078 | 19,783 | 34,544 | 33,564 | 467 | 465 | 12,200 | 12,386 |
| | 2,011 | 2,028 | 22 | 23 | 927 | 1,012 | 7,242 | 7,107 | 100 | 101 | 2,377 | 2,306 |
| | 34,609 | 34,112 | 390 | 394 | 22,961 | 23,764 | 76,516 | 75,853 | 899 | 892 | 23,016 | 23,090 |
| | 12,200 | 12,070 | 174 | 181 | 8,956 | 9,920 | 36,329 | 35,676 | 475 | 477 | 10,770 | 10,549 |
| | 1,483 | 1,513 | 17 | 19 | 728 | 851 | 3,376 | 3,294 | 46 | 45 | 951 | 966 |
| OH | 15,396 | 15,026 | 233 | 232 | 11,799 | 12,060 | 39,832 | 38,650 | 593 | 585 | 12,885 | 13,062 |
| OK | 4,617 | 4,602 | 59 | 62 | 2,744 | 3,002 | 13,446 | 13,218 | 176 | 178 | 3,778 | 3,844 |
| OR | 5,767 | 5,730 | 78 | 77 | 3,990 | 4,106 | 14,699 | 14,486 | 208 | 206 | 5,081 | 4,951 |
| PA | 15,875 | 15,559 | 237 | 248 | 12,820 | 14,049 | 46,328 | 45,583 | 682 | 677 | 15,291 | 15,249 |
| RI | 1,468 | 1,464 | 21 | 21 | 1,107 | 1,062 | 4,168 | 4,017 | 55 | 50 | 1,497 | 1,229 |
| SC | 4,980 | 5,033 | 64 | 67 | 2,999 | 3,256 | 18,893 | 18,461 | 238 | 237 | 5,082 | 5,019 |
| | 1,389 | 1,403 | 16 | 16 | 607 | 689 | 4,172 | 4,069 | 51 | 51 | 1,075 | 1,063 |
| | 7,496 | 7,291 | 123 | 127 | 6,234 | 6,289 | 24,047 | 23,568 | 326 | 327 | 7,519 | 7,310 |
| | 32,075 | 31,815 | 467 | 491 | 26,701 | 28,811 | 78,111 | 77,669 | 1,156 | 1,171 | 27,330 | 27,484 |
| | 3,681 | 3,631 | 50 | 56 | 2,397 | 2,715 | 8,874 | 8,955 | 142 | 148 | 3,356 | 3,471 |
| VT | 859 | 851 | 11 | 11 | 488 | 509 | 3,791 | 3,734 | 41 | 41 | 964 | 964 |
| | 7,795 | 7,659 | 116 | 114 | 6,080 | 6,200 | 29,382 | 28,872 | 440 | 434 | 10,315 | 9,894 |
| | 9,656 | 9,717 | 129 | 138 | 6,923 | 7,698 | 22,990 | 22,481 | 328 | 332 | 8,712 | 8,701 |
| | 1,610 | 1,576 | 20 | 21 | 845 | 907 | 7,003 | 6,846 | 95 | 93 | 1,842 | 1,847 |
| | 7,325 | 7,194 | 114 | 115 | 5,560 | 5,796 | 21,065 | 20,542 | 322 | 319 | 6,946 | 6,984 |
| | 794 | 830 | 8 | 8 | 412 | 445 | 2,989 | 2,862 | 33 | 33 | 783 | 800 |

¹ Covers full- and part-time employees who are on the payroll in the pay period including March 12. Source: U.S. Census Bureau, "County Business Patterns," July 2010, http://www.census.gov/econ/cbp/index.html.

Table 1048. Retail Trade—Establishments, Employees, and Payroll: 2007 and 2008

[1,123.6 represents 1,123,600. Covers establishments with payroll. Excludes most government employees, railroad employees, and self-employed persons. For statement on methodology, see Appendix III]

| Kind of business | 2002 NAICS | Establisl (1,0) | | Employ (1,00 | | Payro (bil. do | |
|---|----------------|--------------------|---------------|-----------------|--------------|-------------------|-------------|
| INITIA OI DUSTITICOS | code 1 | 2007 | 2008 | 2007 | 2008 | 2007 | 2008 |
| Retail trade, total | 44–45 | 1,123.6 | 1,100.9 | 15,760 | 15,615 | 375.2 | 369.3 |
| Motor vehicle and parts dealers | | 127.3 | 122.4 | 1,938 | 1,884 | 74.7 | 69.1 |
| Automobile dealers | | 51.2 | 49.5 | 1,274 | 1,254 | 55.4 | 51.1 |
| New car dealers | | 24.4 26.9 | 24.2 25.3 | 1,138 136 | 1,125 129 | 50.9 4.5 | 47.2 4.0 |
| Other motor vehicle dealers | 4412 | 17.0 | 16.7 | 169 | 165 | 6.1 | 5.6 |
| Recreational vehicle dealers | | 3.0 | 3.0 | 43 | 40 | 1.7 | 1.4 |
| Motorcycle and boat and other motor vehicle dealers | | 14.0 | 13.8 | 126 | 124 | 4.4 | 4.2 |
| Motorcycle dealers | 441221 | 6.0 | 6.0 | 69 | 70 | 2.4 | 2.3 |
| Automotive parts, accessories, and tire stores | | 59.1 | 56.1 | 496 | 466 | 13.2 | 12. |
| Automotive parts, accessories and tire stores Tire dealers | | 39.6 19.5 | 37.6 18.5 | 329 166 | 303 163 | 7.8 5.5 | 7.2 5. |
| Furniture and home furnishing stores | | 65.5 | 61.7 | 597 | 533 | 15.6 | 13. |
| Furniture stores | 4421 | 29.2 | 27.3 | 272 | 253 | 8.3 | 7. |
| Home furnishings stores | 4422 | 36.2 | 34.4 | 325 | 281 | 7.3 | 6. |
| Floor covering stores | 44221 | 14.6 | 13.9 | 95 | 84 | 3.5 | 3. |
| Other home furnishings stores | | 21.6 | 20.5 | 230 | 196 | 3.8 | 3. |
| Window treatment stores | | 3.1 18.6 | 2.5 18.1 | 16 214 | 8 188 | 0.4 3.5 | 0.: 3.: |
| Appliance, TV, and all other electronics stores | | 52.5 | 49.2 | 501 | 465 | 12.5 | 11. |
| Household appliance stores | | 38.3 | 37.1 | 387 | 364 | 9.4 | 8. |
| Radio, television, and other electronics stores | 443112 | 9.0 | 8.9 | 69 | 69 | 2.1 | 2. |
| Computer and software stores | | 29.3 | 28.2 | 318 | 295 | 7.3 | 6. |
| Bldg. material & garden equip. & supp. dealers | 444 | 12.1 | 10.2 | 100 | 88 | 2.6 | 2. |
| Building material & supplies dealers 3 | 4441 44411 | 67.9 | 69.4 | 1,202 | 1,171 | 34.9 | 34. |
| Home centers | | 7.2 14.2 | 7.0 16.0 | (NA) 140 | (NA) 143 | (D) 3.0 | (D 3. |
| Lawn & garden equip, & supplies stores 3 | | 20.4 | 19.8 | 172 | 164 | 4.6 | 4. |
| Nursery and garden centers | | 16.1 | 15.6 | 145 | 137 | 3.8 | 3. |
| Food & beverage stores | 445 | 151.0 | 143.7 | 2,882 | 2,862 | 56.3 | 56. |
| Grocery stores | 4451 | 92.3 | 89.1 | 2,565 | 2,571 | 50.6 | 51. |
| Supermarkets & grocery (except convenience) stores | 44511 | 64.1 | 63.4 | 2,425 | 2,450 | 48.4 | 49. |
| Convenience stores | | 28.2 28.3 | 25.7 23.9 | 140 175 | 121 145 | 2.2 3.0 | 1. 2. |
| Beer, wine, & liquor stores 4 | 4453 | 30.4 | 30.7 | 143 | 146 | 2.7 | 2. |
| Health & personal care stores 3 | 446 | 89.4 | 88.4 | 1,069 | 1,025 | 32.0 | 31. |
| Pharmacies & drug stores | 44611 | 42.3 | 42.0 | 798 | 756 | 24.9 | 24. |
| Cosmetics, beauty supplies, & perfume stores | 44612 | 14.2 | 14.0 | 91 | 95 | 1.7 | 1. |
| Optical goods stores | 44613 447 | 12.9 115.5 | 13.2 114.1 | 71 889 | 74 897 | 1.9 14.9 | 2. 15. |
| Gasoline stations | | 95.4 | 95.1 | 725 | 725 | 11.5 | 11. |
| Other gasoline stations | | 20.1 | 19.1 | 164 | 171 | 3.4 | 3. |
| Clothing & clothing accessories stores | | 155.4 | 155.6 | 1,648 | 1,648 | 27.5 | 26. |
| Clothing stores 3 | 4481 | 99.3 | 99.5 | 1,279 | 1,287 | 19.7 | 19. |
| Men's clothing stores | 44811 | 8.6 | 8.1 | 66 | 58 | 1.5 | 1. |
| Women's clothing stores | 44812 44813 | 35.6 | 36.0 | 342 94 | 343 | 5.3 1.0 | 5. |
| Children's & infants' clothing stores | | 7.0 27.3 | 7.3 28.4 | 635 | 91 662 | 9.4 | 1. 9. |
| Shoe stores | | 27.2 | 28.2 | 206 | 208 | 3.3 | 3. |
| Jewelry, luggage, & leather goods stores | | 28.8 | 27.9 | 163 | 153 | 4.5 | 4. |
| Jewelry stores | | 27.5 | 26.7 | 154 | 146 | 4.2 | 4. |
| Sporting goods, hobby, book, & music stores | | 60.1 | 55.8 | 640 | 618 | 10.2 | 10. |
| Sporting goods/hobby/musical instrument stores 3 | | 43.5 | 40.9 | 456 | 432 | 7.5 | 7. |
| Sporting goods stores | 45111 45112 | 23.8 9.5 | 22.1 9.2 | 236 136 | 228 124 | 4.3 1.9 | 4. 1. |
| Book, periodical, & music stores 3 | 45112 | 16.6 | 14.9 | 184 | 186 | 2.6 | 2. |
| Book stores | | 10.6 | 9.7 | 145 | 152 | 1.9 | 2. |
| Prerecorded tape, CD, & record stores | | 4.5 | 3.7 | 31 | 27 | 0.6 | 0. |
| General merchandise stores | 452 | 47.5 | 45.7 | 2,897 | 2,977 | 56.7 | 59. |
| Department stores | | 10.1 | 8.8 | 1,620 | 1,292 | 30.4 | 24. |
| Other general merchandise stores | 4529 | 37.3 | 36.9 | 1,278 | 1,685 | 26.3 | 35. |
| Warehouse clubs & superstores | 45291 45299 | 3.3 34.1 | 4.4 32.5 | 961 316 | 1,374 311 | 21.9 4.4 | 30. 4. |
| All other general merchandise stores | 45299 | 123.4 | 117.2 | 814 | 779 | 4.4 15.6 | 14. |
| Florists | 4531 | 19.8 | 18.5 | 94 | 90 | 1.4 | 1. |
| Office supplies, stationery, and gift stores | | 40.7 | 38.8 | 315 | 305 | 5.4 | 5. |
| Office supplies and stationery stores | 45321 | 9.8 | 9.4 | 122 | 114 | 2.8 | 2. |
| Gift, novelty, and souvenir stores | 45322 | 30.9 | 29.4 | 193 | 191 | 2.7 | 2. |
| Used merchandise stores | 4533 | 17.7 | 17.7 | 134 | 135 | 2.3 | 2. |
| Other miscellaneous store retailers ³ | | 45.2 | 42.2 | 271 512 | 250 | 6.4 | 6. |
| Nonstore retailers ³ Electronic shopping & mail-order houses | | 47.7 16.7 | 57.9 21.9 | 512 268 | 592 332 | 19.9 11.5 | 22. 14. |
| | | 25.9 | 31.1 | 266 194 | 212 | 7.0 | 7. |
| Direct selling establishments | | | | | | | |

D Figure withheld to avoid disclosure. NA Not available. ¹ Based on North American Industry Classification System 2002; 2008 data based on NAICS 2007. See text, Section 15. ² See footnote 2, Table 1044. ³ Includes other kinds of business, not shown separately. ⁴ Includes government employees.

Source: U.S. Census Bureau, "County Business Patterns," July 2010, http://www.census.gov/econ/cbp/index.html>.

Table 1049. Retail Trade—Nonemployer Firms and Receipts by Industry Type: 2008

[83,978,402 represents \$83,978,402,000. See headnote, Table 1043]

| | 2007 | | Firn | ns | | |
|--|--------|-----------|----------|--------------------|----------|------------|
| Industy type | NAICS | | | Individual | | |
| ilidusty type | code 1 | | Corpora- | proprietor- | Partner- | Receipts |
| | code | Total | tions 2 | ships ³ | ships 4 | (\$1,000) |
| Retail trade, total | 44-45 | 1,875,425 | 118,666 | 1,709,868 | 46,891 | 83,978,402 |
| Motor vehicle & parts dealers | 441 | 168,009 | 16,311 | 146,743 | 4,955 | 19,585,681 |
| Furniture & home furnishings stores | 442 | 44,547 | 6,224 | 36,107 | 2,216 | 2,782,601 |
| Electronics and appliance stores | 443 | 30,712 | 3,925 | 25,773 | 1,014 | 1,704,534 |
| Bldg material & garden equip. & supplies dealers | 444 | 38,337 | 4,125 | 32,853 | 1,359 | 2,840,241 |
| Building material & supplies dealers | 4441 | 27,247 | 3,243 | 22,977 | 1,027 | 2,186,846 |
| Food & beverage stores | 445 | 104,026 | 13,306 | 85,875 | 4,845 | 9,362,717 |
| Grocery stores | 4451 | 45,523 | 5,467 | 38,308 | 1,748 | 4,511,595 |
| Specialty food stores | 4452 | 46,482 | 5,646 | 38,566 | 2,270 | 2,884,105 |
| Health & personal care stores | 446 | 138,800 | 6,120 | 130,912 | 1,768 | 3,340,730 |
| Gasoline stations | 447 | 9,454 | 1,737 | 7,195 | 522 | 1,406,670 |
| Clothing & clothing accessories stores | 448 | 136,888 | 9,712 | 122,798 | 4,378 | 5,590,143 |
| Clothing stores | 4481 | 88,025 | 6,679 | 78,098 | 3,248 | 3,522,343 |
| Jewelry, luggage, and leather goods stores | 4483 | 43,845 | 2,478 | 40,426 | 941 | 1,772,173 |
| Sporting goods, hobby, book, & music stores | 451 | 84,151 | 6,041 | 74,900 | 3,210 | 3,730,729 |
| Book, periodical, and music stores | 4512 | 26,125 | 1,452 | 23,901 | 772 | 841,282 |
| General merchandise stores | 452 | 32,978 | 2,971 | 28,798 | 1,209 | 1,573,593 |
| Miscellaneous store retailers | 453 | 277,169 | 22,967 | 243,559 | 10,643 | 13,001,983 |
| Office supplies, stationery, and gift stores | 4532 | 59,783 | 4,788 | 52,526 | 2,469 | 2,154,284 |
| Nonstore retailers | 454 | 810,354 | 25,227 | 774,355 | 10,772 | 19,058,780 |
| Electronic shopping & mail-order houses | 4541 | 82,784 | 5,885 | 74,300 | 2,599 | 3,291,510 |
| Direct selling establishments | 4543 | 699,975 | 17,171 | 675,764 | 7,040 | 14,904,094 |

¹ North American Industry Classification System, 2007. See text, Section 15.² A legally incorporated business under state laws. ³ Also referred to as "sole proprietorship," an unincorporated business with a sole owner. Includes self-employed persons. ⁴ An unincorporated business where two or more persons join to carry on a trade or business with eachhaving a shared financial interest in the business.

Table 1050. Retail Industries—Employees, Average Weekly Hours, and Average Hourly Earnings: 2000 to 2010

[Annual averages of monthly figures (15,280 represents 15,280,000). Covers all full- and part-time employees who worked during, or received pay for, any part of the pay period including the 12th of the month]

| Industry | 2007 NAICS | Emplo | oyees (1 | ,000) | Average | weekly | hours | Average earnings | |
|---|---------------|------------|-----------|-----------|---------|--------|-------|---------------------|-------|
| | code 1 | 2000 | 2005 | 2010 | 2000 | 2005 | 2010 | 2000 | 2010 |
| Retail trade, total | 44,45 | 15,280 | 15,280 | 14,414 | 30.7 | 30.6 | 30.2 | 10.86 | 13.24 |
| Motor vehicle and parts dealers 2 | 441 | 1,847 | 1,919 | 1,625 | 35.9 | 35.8 | 36.5 | 14.94 | 17.06 |
| Automobile dealers | 4411 | 1,217 | 1,261 | 1,006 | 35.1 | 35.8 | 36.7 | 16.95 | 18.23 |
| Other motor vehicle dealers | 4412 | 132 | 166 | 128 | 35.1 | 34.7 | 33.6 | 12.35 | 17.22 |
| Auto parts, accessories, and tire stores | 4413 | 499 | 491 | 490 | 38.2 | 36.0 | 36.9 | 11.04 | 14.54 |
| Automotive parts and accessories | 44131 | 339 | 329 | 323 | 38.6 | 34.8 | 36.6 | 10.67 | 14.03 |
| Furniture and home furnishings stores 2 | 442 | 544 | 576 | 436 | 31.2 | 30.7 | 29.2 | 12.33 | 15.25 |
| Furniture stores | 4421 | 289 | 298 | 217 | 31.7 | 31.7 | 33.8 | 13.37 | 16.17 |
| Home furnishings stores | 4422 | 254 | 278 | 220 | 30.7 | 29.5 | 24.7 | 11.06 | 14.04 |
| Electronics and appliance stores 2 | 443 | 564 | 536 | 498 | 31.4 | 32.8 | 32.0 | 13.67 | 16.99 |
| Building material and garden supply stores 2 | 444 | 1.142 | 1.276 | 1.126 | 35.7 | 36.8 | 33.9 | 11.25 | 14.11 |
| Building material and supplies dealers | 4441 | 982 | 1.134 | 1,001 | 36.2 | 37.3 | 34.2 | 11.30 | 14.12 |
| Home centers | 44411 | 479 | 637 | 621 | 36.5 | 37.8 | 32.7 | 10.97 | 12.85 |
| Lawn and garden equipment and supplies stores | 4442 | 160 | 142 | 125 | 32.5 | 32.6 | 31.7 | 10.89 | 13.99 |
| Food and beverage stores 2 | 445 | 2.993 | 2.818 | 2.811 | 31.7 | 30.1 | 29.0 | 9.76 | 12.04 |
| Grocery stores | 4451 | 2,582 | 2.446 | 2.464 | 31.9 | 30.0 | 29.0 | 9.71 | 12.12 |
| | 44511 | 2,438 | 2,301 | 2,327 | 31.9 | 30.0 | 28.9 | 9.84 | 12.27 |
| Specialty food stores | 4452 | 270 | 236 | 211 | 31.6 | 33.0 | 29.7 | 9.97 | 11.13 |
| Health and personal care stores ² | 446 | 928 | 954 | 979 | 29.8 | 29.3 | 29.4 | 11.68 | 16.99 |
| Pharmacies and drug stores | 44611 | 677 | 695 | 714 | 29.7 | 28.9 | 29.3 | 11.89 | 17.59 |
| Gasoline stations ² | 447 | 936 | 871 | 816 | 31.6 | 31.6 | 30.7 | 8.05 | 10.24 |
| Gasoline stations with convenience stores | 44711 | 787 | 751 | 719 | 31.3 | 31.3 | 30.4 | 7.87 | 9.99 |
| Clothing and clothing accessories stores ² | 448 | 1.322 | 1.415 | 1.377 | 24.9 | 24.4 | 21.2 | 9.96 | 11.57 |
| Clothing stores. | 4481 | 954 | 1.066 | 1.063 | 24.4 | 23.1 | 20.1 | 9.88 | 10.90 |
| Jewelry, luggage, and leather goods stores | 4483 | 175 | 169 | 131 | 27.7 | 31.9 | 28.1 | 11.48 | 15.57 |
| Sporting goods, hobby, book, and music stores 2 | 451 | 686 | 647 | 601 | 26.4 | 23.3 | 23.4 | 9.33 | 11.67 |
| Sporting goods and musical instrument stores | 4511 | 437 | 447 | 460 | 27.0 | 23.5 | 23.8 | 9.55 | 11.82 |
| Book, periodical, and music stores | 4512 | 249 | 200 | 140 | 25.4 | 23.0 | 22.0 | 8.91 | 11.11 |
| General merchandise stores | 452 | 2.820 | 2,934 | 2,971 | 27.8 | 29.4 | 31.7 | 9.22 | 10.98 |
| Miscellaneous store retailers 2 | 453 | 1,007 | 900 | 760 | 29.2 | 28.5 | 28.0 | 10.20 | 12.50 |
| | 4532 | 471 | 391 | 305 | 29.7 | 27.8 | 27.1 | 10.46 | 13.06 |
| Office supplies, stationary, and gift stores | 45322 | 266 | 213 | 159 | 26.0 | 24.3 | 23.2 | 8.28 | 10.86 |
| Used merchandise stores | 45322 | 107 | 113 | 124 | 26.0 | 27.8 | 29.5 | 8.07 | 10.00 |
| Dot and not cumpling stores | | 72 | 88 | 99 | 27.0 | 28.9 | 27.4 | 9.78 | 12.83 |
| | 45391 | 492 | 435 | 416 | 35.4 | 34.5 | 36.3 | 13.22 | 17.71 |
| | 4541 | 257 | 240 | | 36.2 | 33.0 | 35.9 | 13.22 | 18.19 |
| Electronic shopping and mail-order houses | | | | 244 | | | | | |
| | | 169 106 | 145 94 | 132 81 | 34.1 | 36.0 | 37.1 | 13.70 | 17.16 |
| Fuel dealers | 45431 | 106 | 94 | 81 | 37.6 | 38.2 | 38.6 | 13.79 | 17.13 |

¹ Based on the North American Industry Classification System (NAICS), 2007; see text, this section and Section 15. ² Includes other kind of businesses, not shown separately.

Source: U.S. Census Bureau, "Nonemployer Statistics," June 2010, http://www.census.gov/econ/nonemployer/index.html>.

Source: U.S. Bureau of Labor Statistics, Current Employment Statistics, "Employment, Hours, and Earnings—National," http://www.bls.gov/ces/data.htm.

Table 1051. Retail Trade and Food Services—Sales by Kind of Business: 2000 to 2010

| [In billions of dollars (3,294.1 represents \$3,294,100 | [(000,000)] | | | | | | | |
|---|-------------|---------|-------|---------|---------|---------|---------|---------|
| | 2007 | | | | | | | |
| Kind of Business | NAICS | | | | | | | |
| Tanta of Edomoco | code 1 | 2000 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
| | | | | | | | | |
| Retail sales and food services, total | 44, 45, 722 | 3,294.1 | | 4,304.2 | 4,451.7 | | 4,091.7 | |
| Retail sales, total | 44, 45 | 2,988.8 | | 3,880.1 | 4,005.8 | | 3,638.5 | 3,889.5 |
| GAFO, total ² | (X) | 863.9 | | 1,113.5 | 1,148.9 | 1,144.7 | | 1,132.0 |
| Motor vehicle and parts dealers | 441 | 797.6 | 890.1 | 901.7 | 911.8 | 788.7 | 676.8 | 744.3 |
| Automobile and other motor vehicle dealers | 4411, 4412 | 733.9 | 819.6 | 829.0 | 836.7 | 712.1 | 602.3 | 667.1 |
| Automobile dealers | 4411 | 688.7 | 754.2 | 761.9 | 768.5 | 652.0 | 556.9 | 621.4 |
| New car dealers | 44111 | 630.1 | 682.0 | 685.6 | 687.7 | 576.6 | 488.2 | 546.8 |
| Auto parts, accessories, and tire stores | 4413 | 63.7 | 70.4 | 72.6 | 75.1 | 76.6 | 74.5 | 77.2 |
| Furniture, home furnishings, electronics and | | | | | | | | |
| appliance stores | 442, 443 | 173.7 | 210.8 | 220.8 | 222.2 | 208.8 | 185.0 | 188.7 |
| Furniture and home furnishings stores | 442 | 91.3 | 109.4 | 113.0 | 111.3 | 99.9 | 86.7 | 88.2 |
| Furniture stores | 4421 | 50.7 | 58.8 | 60.1 | 59.4 | 53.2 | 46.6 | 47.7 |
| Home furnishings stores | 4422 | 40.6 | 50.6 | 52.8 | 52.0 | 46.7 | 40.1 | 40.6 |
| Electronics and appliance stores ³ | 443 | 82.4 | 101.4 | 107.8 | 110.8 | 108.9 | 98.4 | 100.5 |
| other electronics stores | 44311 | 58.3 | 78.3 | 84.2 | 86.3 | 84.6 | 75.9 | 75.5 |
| supply stores 3 | 444 | 229.3 | 321.4 | 334.5 | 321.3 | 305.1 | 268.2 | 284.0 |
| Hardware stores | 44413 | 16.2 | 18.9 | 20.0 | 20.6 | 20.3 | 19.0 | 19.3 |
| Food and beverage stores 3 | 445 | 445.7 | 509.0 | 526.2 | 548.9 | 571.2 | 570.6 | 583.3 |
| Grocery stores | 4451 | 403.0 | 457.6 | 472.1 | 491.8 | 512.1 | 510.6 | 521.7 |
| Supermarkets and other grocery (except | | | | | | | | |
| convenience) stores | 44511 | (NA) | 435.3 | 448.9 | 468.6 | 488.0 | 487.4 | 496.4 |
| Beer, wine and liquor stores | 4453 | 28.7 | 33.8 | 36.2 | 38.3 | 39.9 | 40.8 | 42.1 |
| Health and personal care stores | 446 | 155.4 | 210.4 | 223.6 | 237.4 | 247.0 | 253.2 | 263.0 |
| Pharmacies and drug stores | 44611 | 130.9 | 179.2 | 191.0 | 202.3 | 211.0 | 217.4 | 222.3 |
| Gasoline stations | 447 | 250.0 | 379.2 | 422.3 | 452.0 | 502.5 | 388.5 | 453.3 |
| Clothing and clothing access, stores 3 | 448 | 168.0 | 201.3 | 213.4 | 221.6 | 216.1 | 204.9 | 213.9 |
| Clothing stores 3 | 4481 | 118.2 | 145.7 | 154.6 | 161.8 | 158.1 | 152.2 | 158.8 |
| Women's clothing stores | 44812 | 31.5 | 37.0 | 38.7 | 40.3 | 38.4 | 35.8 | 37.0 |
| Shoe stores 3 | 4482 | 22.9 | 25.3 | 26.7 | 26.8 | 26.7 | 25.0 | 26.4 |
| Jewelry stores | 44831 | 25.0 | 28.6 | 30.3 | 31.0 | 29.3 | 25.7 | 26.7 |
| Sporting goods, hobby, book & music stores 3 | 451 | 76.1 | 81.2 | 83.5 | 85.0 | 84.3 | 81.4 | 84.5 |
| Sporting goods stores | 45111 | 25.4 | 30.8 | 34.0 | 35.9 | 37.2 | 37.2 | 39.1 |
| Hobby, toy, and game stores | 45112 | 17.0 | 16.4 | 16.1 | 16.4 | 16.3 | 15.8 | 17.5 |
| General merchandise stores | 452 | 404.3 | 528.5 | 554.4 | 578.7 | 596.5 | 592.0 | 609.8 |
| Department stores (excluding L.D.) 4 | 4521 | 232.5 | 215.3 | 213.2 | 209.4 | 198.7 | 187.6 | 186.2 |
| Discount department stores | 452112 | 96.3 | 84.8 | 80.3 | 76.9 | 70.9 | 62.8 | 64.0 |
| Department stores (including L.D.) 4 | 4521 | 239.9 | 220.7 | 218.1 | 213.9 | 202.9 | 190.8 | 188.9 |
| Discount department stores | 452112 | 100.3 | 87.5 | 82.7 | 79.0 | 72.8 | 64.4 | 65.4 |
| Warehouse clubs and superstores | 45291 | 139.6 | 271.9 | 298.0 | 325.0 | 352.1 | 356.5 | 370.8 |
| Miscellaneous store retailers | 453 | 108.1 | 108.8 | 115.1 | 117.8 | 113.2 | 105.4 | 112.1 |
| Office supplies, stationery, and gift stores | 4532 | 41.8 | 40.0 | 41.5 | 41.4 | 39.0 | 35.7 | 35.1 |
| Office supplies and stationery stores | 45321 | 22.8 | 22.3 | 22.9 | 23.2 | 21.9 | 20.3 | 20.2 |
| Used merchandise stores | 4533 | 10.1 | 9.5 | 10.5 | 11.1 | 11.2 | 10.9 | 12.8 |
| Nonstore retailers 3 | 454 | 180.7 | 256.1 | 284.8 | 309.1 | 319.6 | 312.5 | 352.8 |
| Electronic shopping and mail-order houses | 4541 | 113.9 | 175.9 | 202.4 | 223.9 | 228.5 | 234.7 | 270.7 |
| Fuel dealers | 45431 | 26.7 | 34.5 | 35.5 | 37.4 | 44.0 | 34.8 | 38.7 |
| Food services and drinking places 5 | 722 | 305.4 | 397.4 | 424.0 | 445.9 | 456.6 | 453.3 | 466.0 |

X Not applicable. NA Not available. \(^1\) North American Industry Classification System, 2007; see text, Section 15. \(^2\) GAFO (General Merchandise, Apparel, Furniture, and Office Supplies) represents stores classified in the following NAICS codes: 442, 443, 448, 451, 452, and 4532. \(^3\) Includes other kinds of businesses, not shown separately. \(^4\) L.D. represents leased departments. \(^5\) See also Table 1281.

Source: U.S. Census Bureau, "Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through March 2010," March 2011, http://www.census.gov/retail/index.html>.

Table 1052. Retail Trade Corporations—Sales, Net Profit, and Profit Per Dollar of Sales: 2009 and 2010

[Represents North American Industry Classification System, 2007 (NAICS) groups 44 and 45. Profit rates are averages of quarterly figures at annual rates. Covers corporations with assets of \$50,000,000 or more]

| ltem | | Tota retail tr | | Food beverage (NAICS | stores | Clothi and ger merchar store (NAICS 44 | neral ndise s | All oth | |
|---|----------|-------------------|-------|----------------------------|--------|--|---------------------|---------|------|
| | Unit | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 | 2009 | 2010 |
| Sales | Bil. dol | 2,032 | 2,159 | 389 | 398 | 746 | 773 | 897 | 988 |
| Net profit: | | | | | | | | | |
| Before income taxes | Bil. dol | 84.1 | 100.1 | 6.2 | 7.3 | 40.0 | 48.4 | 38.0 | 44.4 |
| | Bil. dol | 56.2 | 68.2 | 3.3 | 4.3 | 27.1 | 33.0 | 25.8 | 31.0 |
| Profits per dollar of sales: | | | | | | | | | |
| | Cents | 4.1 | 4.6 | 1.6 | 1.8 | 5.2 | 6.2 | 4.2 | 4.5 |
| After income taxes | Cents | 2.7 | 3.1 | 0.9 | 1.1 | 3.5 | 4.2 | 2.8 | 3.1 |
| Profits on stockholders' equity: | | | | | | | | | |
| Before income taxes | Percent | 20.5 | 22.5 | 13.4 | 16.0 | 22.2 | 25.9 | 20.5 | 20.8 |
| After income taxes | Percent | 13.6 | 15.3 | 7.1 | 9.5 | 15.0 | 17.6 | 13.6 | 14.5 |
| Profits on stockholders' equity: Before income taxes | Percent | 20.5 | 22.5 | 13.4 | 16.0 | 22.2 | 25.9 | 20.5 | 20.8 |

Source: U.S. Census Bureau, Quarterly Financial Report for Manufacturing, Mining and Trade Corporations, annual, http://www.census.gov/econ/qfr/.

Table 1053. Retail Trade and Food Services—Estimated Per Capita Sales by Selected Kind of Business: 2000 to 2009

[Estimates are shown in dollars and are based on data from the Annual Retail Trade Survey and the Census Bureau's Population Estimates Program. Based on estimated resident population estimates as of July 1. For additional information, see http://www.census.gov/popest/estimates.php. For statement on methodology, see Appendix III]

| Kind of business | 2007 NAICS code ¹ | 2000 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|--|------------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Retail and food service sales | 44–45,722 | 11,674 | 13,160 | 13,849 | 14,423 | 14,770 | 14,497 | 13,343 |
| | 44–45 | 10,592 | 11,881 | 12,505 | 13,002 | 13,291 | 12,996 | 11,865 |
| dealers | 44-45 ex 441 | 7,766 | 8,918 | 9,494 | 9,980 | 10,266 | 10,403 | 9,658 |
| Motor vehicle and parts dealers | 441 | 2,827 | 2,964 | 3,011 | 3,021 | 3,025 | 2,593 | 2,207 |
| | 442 | 324 | 355 | 370 | 379 | 369 | 328 | 283 |
| | 443 | 292 | 323 | 343 | 361 | 368 | 358 | 321 |
| supplies dealers. Food and beverage stores. Health and personal care stores. | 444 | 813 | 1,010 | 1,087 | 1,121 | 1,066 | 1,003 | 875 |
| | 445 | 1,579 | 1,676 | 1,722 | 1,763 | 1,821 | 1,878 | 1,861 |
| | 446 | 551 | 682 | 712 | 749 | 788 | 812 | 826 |
| Gasoline stations | 447 | 886 | 1,107 | 1,283 | 1,415 | 1,500 | 1,652 | 1,267 |
| | 448 | 595 | 650 | 681 | 715 | 735 | 710 | 668 |
| Sporting goods, hobby, book, and music stores | 451 | 270 | 272 | 275 | 280 | 282 | 277 | 265 |
| | 452 | 1,433 | 1,698 | 1,788 | 1,858 | 1,920 | 1,961 | 1,931 |
| | 453 | 383 | 361 | 368 | 386 | 391 | 372 | 344 |
| | 454 | 640 | 783 | 866 | 954 | 1.026 | 1.051 | 1,019 |
| Food services and drinking places, total | 722 | 1,082 | 1,279 | 1,344 | 1,421 | 1,479 | 1,501 | 1,478 |

¹ North American Industry Classification System, 2007; see text, Section 15.

Source: U.S. Census Bureau, "2009 Annual Retail Trade Survey," March 2011 http://www.census.gov/retail/>.

Table 1054. Retail Trade—Merchandise Inventories and Inventory/Sales Ratios by Kind of Business: 2000 to 2010

[Inventories in billions of dollars (406.8 represents \$406,800,000,000). As of Dec. 31, seasonally adjusted. Estimates exclude food services. Includes warehouses. Adjusted for seasonal variations. Sales data also adjusted for holiday and trading-day differences. Based on data from the Monthly Retail Trade Survey, Annual Retail Trade Survey, and administrative records; see Appendix III. Data have been adjusted using results of the 2007 Economic Census]

| | 2007 | | Invent | ories | | Inventory/sales ratio | | | | |
|--|------------------------------|-------|--------|--------------------|--------------------|-----------------------|--------------|--------------|--------------|--|
| Kind of business | NAICS code ¹ | 2000 | 2005 | 2009 | 2010 | 2000 | 2005 | 2009 | 2010 | |
| Retail Inventories, total ² Total excluding motor vehicle and parts dealers | 44–45 44–45 ex 441 | | | 429.2 315.8 | 455.5 327.4 | 1.62 1.49 | 1.50 1.33 | 1.38 1.24 | 1.35 1.21 | |
| Motor vehicle and parts dealers | 441 | 128.3 | 153.0 | 113.4 | 128.1 | 2.02 | 2.08 | 1.96 | 1.92 | |
| appliance stores | 442, 443 | 25.7 | 30.8 | 26.5 | 27.9 | 1.85 | 1.72 | 1.71 | 1.78 | |
| supplies dealers | 444 | 34.3 | 45.1 | 43.0 | 43.8 | 1.75 | 1.64 | 1.97 | 1.79 | |
| Food and beverage stores | 445 | 32.2 | 33.8 | 37.2 | 37.7 | 0.85 | 0.78 | 0.77 | 0.77 | |
| Clothing and clothing accessories stores | | 36.8 | 43.3 | 41.8 | 43.1 | 2.61 | 2.51 | 2.44 | 2.39 | |
| General merchandise stores | 452 | 65.0 | 74.2 | 69.9 | 73.7 | 1.87 | 1.65 | 1.40 | 1.44 | |
| Department stores | 4521 | 42.7 | 38.0 | 30.9 | 31.1 | 2.17 | 2.13 | 1.98 | 2.02 | |

¹ North American Industry Classification System, 2007; see text, Section 15. ² Includes other kind of businesses, not shown separately.

Table 1055. Retail Trade Sales—Total and E-Commerce by Kind of Business: 2009

[3,638,471 represents \$3,638,471,000,000. Covers retailers with and without payroll. Based on the Annual Retail Trade Survey; see Appendix III]

| Kind of business | 2007 NAICS | Value o (mil. | | Percent E-commerce distribution of | | | |
|--|---------------|------------------|------------|---------------------------------------|------------|--|--|
| Killu of busiless | code 1 | | | as percent of | E-commerce | | |
| | code | Total | E-commerce | total sales | sales | | |
| Retail trade, total 2 | 44-45 | 3,638,471 | 145,214 | 4.0 | 100.0 | | |
| Motor vehicle and parts dealers | 441 | 676,801 | 17,201 | 2.5 | 11.8 | | |
| Electronics and appliance stores | 443 | 98,384 | 1,140 | 1.2 | 0.8 | | |
| Building material and garden equipment and supplies stores | 444 | 268,206 | 477 | 0.2 | 0.3 | | |
| Food and beverage stores | 445 | 570,581 | 883 | 0.2 | 0.6 | | |
| Health and personal care stores | 446 | 253,243 | 177 | 0.1 | 0.1 | | |
| Clothing and clothing accessories stores | | 204,866 | 2,965 | 1.4 | 2.0 | | |
| Sporting goods, hobby, book, and music stores | 451 | 81,373 | 1,865 | 2.3 | 1.3 | | |
| General merchandise stores | 452 | 592,009 | 220 | (Z) | 0.2 | | |
| Miscellaneous store retailers | 453 | 105,366 | 2,360 | 2.2 | 1.6 | | |
| Nonstore retailers | 454 | 312,470 | 116,543 | 37.3 | 80.3 | | |
| Electronic shopping and mail-order houses | 45411 | 234,667 | 112,791 | 48.1 | 77.7 | | |

Z Less than 0.05 percent. \(^1\) North American Industry Classification System, 2007; see text, Section 15 \(^2\) Includes other kinds of businesses, not shown separately.

Source: U.S. Census Bureau, "Annual Revision of Monthly Retail and Food Services: Sales and Inventories—January 1992 Through March 2010," March 2011, http://www.census.gov/retail/index.html.

Source: U.S. Census Bureau, "E-Stats, 2009 E-commerce Multi-sector Report," May 2011, http://www.census.gov/econ/estats/>.

Table 1056. Electronic Shopping and Mail-Order Houses—Total and E-Commerce Sales by Merchandise Line: 2008 and 2009

[228,545 represents \$228,545,000,000. Represents North American Industry Classification System code 454110 which comprises establishments primarily engaged in retailing all types of merchandise using nonstore means, such as catalogs, toll-free telephone numbers, or electronic media, such as interactive television or computer. Covers businesses with and without paid employees. Based on the Annual Retail Survey; see Appendix III]

| | | | | 2009 | | | |
|--|---------------------------|---------------------------|--------------------------|-----------------------------|----------------------|--------------------|--|
| Merchandise lines | Value of sales, 2008 | Value o (mil. o | | E-commerce as percent of | all a Audia and a se | | |
| | (mil. dol.) | Total | E-commerce | total sales | Total | E-commerce | |
| Total | 228,545 | 234,667 | 112,791 | 48.1 | 100.0 | 100.0 | |
| | 7,059 | 6,824 | 5,214 | 76.4 | 2.9 | 4.6 | |
| (includes footwear) | 24,570 | 26,047 | 19,507 | 74.9 | 11.1 | 17.3 | |
| | 23,154 | 22,088 | 11,026 | 49.9 | 9.4 | 9.8 | |
| Computer software | 4,990 66,421 16,780 | 5,608 71,329 17.684 | 3,092 5,994 | 55.1 8.4 80.4 | 2.4 30.4 7.5 | 2.7 5.3 12.6 | |
| Electronics and appliances Food, beer, and wine Furniture and home furnishings | 3,846 13.363 | 3,667 13.158 | 14,211 2,244 9,894 | 61.2 75.2 | 7.5 1.6 5.6 | 2.0 8.8 | |
| Music and videosOffice equipment and supplies | 5,877 | 6,396 | 5,351 | 83.7 | 2.7 | 4.7 | |
| | 8,466 | 7,953 | 5,736 | 72.1 | 3.4 | 5.1 | |
| Sporting goods | 6,477 | 7,030 | 4,820 | 68.6 | 3.0 | 4.3 | |
| | 6,022 | 5,926 | 3,604 | 60.8 | 2.5 | 3.2 | |
| Other merchandise 1 | 29,574 | 29,167 | 14,096 | 48.3 | 12.4 | 12.5 | |
| | 11,946 | 11,790 | 8,002 | 67.9 | 5.0 | 7.1 | |

¹ Includes jewelry, collectibles, souvenirs, auto parts and accessories, hardware, and lawn and garden equipment and supplies. ² Includes auction commissions, shipping and handling, customer training, customer support, and advertising.

Table 1057. Franchised New Car Dealerships—Summary: 1990 to 2010

[316 represents \$316,000,000,000]

| Item | Unit | 1990 | 2000 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
|---|----------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Dealerships 1 | Number | 24,825 | 22,250 | 21,650 | 21,640 | 21,495 | 21,200 | 20,770 | 20,010 | 18,460 | 17,700 |
| Sales | Bil. dol | 316 | 650 | 699 | 714 | 699 | 675 | 693 | 571 | 492 | 553 |
| New cars sold 2 | Millions | 9.3 | 8.8 | 7.6 | 7.5 | 7.7 | 7.8 | 7.6 | 6.8 | 5.5 | 5.7 |
| Used vehicles sold | Millions | 14.2 | 20.5 | 19.5 | 19.7 | 19.7 | 19.2 | 18.5 | 15.0 | 14.9 | 15.3 |
| Employment | 1,000 | 924 | 1,114 | 1,130 | 1,130 | 1,138 | 1,120 | 1,115 | 1,057 | 913 | 892 |
| percentage of sales Inventory: Domestic: 4 | Percent | 1.0 | 1.6 | 1.7 | 1.7 | 1.6 | 1.5 | 1.5 | 1.0 | 1.5 | 2.1 |
| Total | 1,000 | 2.537 | 3.183 | 3.085 | 3.267 | 2.991 | 2.943 | 2.712 | 2.478 | 1.697 | 1.687 |
| Days' supply | | 73 | 68 | 63 | 75 | 70 | 71 | 67 | 80 | 72 | 60 |
| Imported: 4 Total | 1,000 | 707 | 468 | 618 | 646 | 566 | 605 | 619 | 687 | 519 | 494 |
| Days' supply | Days | 72 | 50 | 49 | 59 | 52 | 51 | 51 | 65 | 61 | 55 |

¹ At end of year. ² Data provided by Ward's Automotive Reports. ³ Annual average. Includes light trucks. ⁴ Classification based on where automobiles are produced (i.e., automobiles manufactured by foreign companies but produced in the U.S., Canada, and Mexico are classified as domestic).

Table 1058. Retail Sales and Leases of New and Used Vehicles: 1990 to 2009

[In thousands, except as noted (52,484 represents 52,484,000)]

| Item | 1990 | 2000 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Vehicle sales and leases, total (number of | | | | | | | | | |
| vehicles) | 52,484 | 64,320 | 63,644 | 62,839 | 64,626 | 62,744 | 61,562 | 52,845 | 48,545 |
| New vehicle sales and leases | 14,954 | 22,700 | 20,072 | 20,294 | 20,488 | 20,178 | 20,143 | 16,315 | 13,053 |
| New vehicle sales | 13,890 | 17,410 | 16,670 | 16,850 | 16,990 | 16,460 | 16,230 | 13,300 | 10,550 |
| New vehicle leases | 1,064 | 5,290 | 3,402 | 3,444 | 3,498 | 3,718 | 3,913 | 3,015 | 2,503 |
| Used vehicle sales 1 | 37,530 | 41,620 | 43,572 | 42,545 | 44,138 | 42,566 | 41,419 | 36,530 | 35,492 |
| Vehicle sales, total value (bil. dol.) 2 | | 736 | 738 | 765 | 776 | 786 | 774 | 643 | 575 |
| New vehicle sales (bil. dol.) | | 380 | 382 | 407 | 421 | 445 | 435 | 351 | 274 |
| Used vehicle sales (bil. dol.) | 220 | 356 | 356 | 358 | 355 | 341 | 339 | 292 | 301 |
| New vehicle sales | 16,350 | 21,850 | 22,894 | 24,082 | 24,796 | 26,854 | 26,950 | 26,477 | 26,245 |
| Used vehicle sales | 5,857 | 8,547 | 8,180 | 8,410 | 8,036 | 8,009 | 8,186 | 7,986 | 8,483 |

¹ Used car sales include sales from franchised dealers, independent dealers, and casual sales. ² Includes leased vehicles. Source: U.S. Bureau of Transportation Statistics, "National Transportation Statistics," http://www.bts.gov/publications/national_transportation_statistics/>.

Source: U.S. Census Bureau, "E-Stats, 2009 E-commerce Multi-sector Report," May 2011, http://www.census.gov/econ/estats/>.

Source: National Automobile Dealers Association, McLean, VA, NADA Data, annual. See also http://www.nada.org/Publications/NADADATA.

Table 1059. Retail Trade and Food Services—Sales by Type of Store and State: 2009

[In millions of dollars (4,320,921 represents \$4,320,921,000,000). Retail Market Power is based on the Census of Retail Trade (CRT), in addition to monthly and annual surveys of retail trade data from the Bureau of the Census and Claritas' current-year demographic estimates. Sales data is calculated by using business sales estimates, business locations, and employee counts. Sales at the national level by NAICS code are validated against the 2002 Economic Census (NAICS Majors only) and County Business Patterns data provided by the Census Bureau. Based on North American Industry Classification System (NAICS), 2002; see text, Section 15]

| | , | | | | | | | |
|-------|--------------|-----------|-------------|-------------|-------------|-------------|-------------|-------------|
| | Total | | | | | | | |
| | retail sales | | | | | | | |
| | plus food | | Motor | | | | | |
| | | All | vehicle | Furniture | | Duilding | Food | Health |
| State | services and | | | | | Building | | |
| | drinking | retail | and | and | Electronics | and | and | and |
| | places | stores 1 | parts | home | and | material | beverage | personal |
| | (NAICS | (NAICS | dealers | furnishings | appliances | supply | stores | care |
| | 44-45, 722) | 44-45) | (NAICS 441) | (NAICS 442) | (NAICS 443) | (NAICS 444) | (NAICS 445) | (NAICS 446) |
| U.S | 4,320,921 | 3,862,237 | 703,512 | 92,650 | 101,451 | 430,041 | 589,554 | 255,813 |
| 0.0 | 4,020,021 | 0,002,201 | 700,012 | 32,000 | 101,401 | 400,041 | 000,004 | 200,010 |
| AL | 65,008 | 59,475 | 11,511 | 1,373 | 1,408 | 7,702 | 6,968 | 4,624 |
| AK | 10,966 | 9,742 | 1,589 | 208 | 173 | 981 | 1,681 | 180 |
| AZ | 93,053 | 83.872 | 14.690 | 1.993 | 3.114 | 8.240 | 12,112 | 4.273 |
| AR | 38,330 | 35,248 | 7,496 | 652 | 1,038 | 4.380 | 3,779 | 2,391 |
| CA | 519,572 | 458,979 | 79,126 | 11,009 | 17,065 | 44,951 | 78,820 | 28,483 |
| 0, | 0.0,072 | 100,070 | 70,120 | ,000 | ,000 | ,00 . | 70,020 | 20,.00 |
| CO | 75,326 | 66,795 | 13,090 | 1,934 | 2,044 | 7,599 | 11,238 | 2,531 |
| CT | 54,372 | 48,951 | 8,299 | 1,300 | 1,235 | 6,002 | 8,324 | 3,662 |
| DE | 15,502 | 13,960 | 2.638 | 467 | 400 | 1.883 | 2,476 | 993 |
| DC | 6,443 | 3,885 | 59 | 173 | 88 | 136 | 1,214 | 672 |
| FL | 282,928 | 250,252 | 49,908 | 7,425 | 5,973 | 23,114 | 37,840 | 18,572 |
| | | , | -, | , - | -,- | -, | - / | -,- |
| GA | 130,325 | 115,515 | 22,075 | 2,989 | 2,775 | 14,991 | 16,480 | 8,028 |
| ĤI | 21,626 | 18,257 | 2,622 | 357 | 376 | 1,578 | 3,270 | 1,348 |
| ID | 21,888 | 20,139 | 4,342 | 558 | 316 | 2,617 | 2,604 | 753 |
| IL | 178,910 | 157,961 | 26,198 | 3,305 | 4,057 | 16,330 | 21,607 | 8.843 |
| IN | 85,301 | 76,262 | 14,334 | 1,558 | 1,805 | 9,305 | 8,798 | 5,290 |
| | | | | | | | | |
| IA | 40,305 | 36,856 | 6,998 | 759 | 705 | 5,367 | 5,413 | 1,945 |
| KS | 34,823 | 31,504 | 5,967 | 647 | 686 | 3,391 | 5,436 | 1,726 |
| KY | 54,696 | 49,377 | 8,213 | 1,017 | 768 | 6,352 | 6,723 | 4,153 |
| LA | 64,296 | 58,331 | 11,018 | 1,464 | 1,333 | 7,672 | 6,562 | 4,132 |
| ME | 21,639 | 19,827 | 3,222 | 298 | 328 | 2,587 | 3,485 | 1,010 |
| | | | | | | | | |
| MD | 82,402 | 73,007 | 14,219 | 2,000 | 1,784 | 8,751 | 14,352 | 4,159 |
| MA | 96,567 | 83,651 | 14,154 | 2,331 | 1,868 | 9,721 | 16,679 | 7,668 |
| MI | 128,859 | 115,837 | 22,906 | 2,346 | 2,932 | 14,088 | 14,698 | 9,053 |
| MN | 76,969 | 69,188 | 11,589 | 1,513 | 2,139 | 8,819 | 10,433 | 3,767 |
| MS | 37,956 | 34,738 | 6,108 | 698 | 514 | 4,696 | 3,740 | 2,652 |
| MO | 86,051 | 77,439 | 13,510 | 1,349 | 1,922 | 8,605 | 9,145 | 4,817 |
| MT | 16,919 | 15,527 | 2,830 | 425 | 460 | 2,312 | 1,996 | 559 |
| NE | 26,964 | 24,724 | 4,628 | 563 | 471 | 2,999 | 2,667 | 1,263 |
| NV | 44,768 | 38,721 | 6,235 | 729 | 1,134 | 2,923 | 5,196 | 1,634 |
| NH | 27,433 | 25,354 | 4.414 | 433 | 811 | 3,267 | 4,762 | 1,132 |
| 1411 | 27,400 | 25,054 | 7,717 | 400 | 011 | 0,207 | 4,702 | 1,102 |
| NJ | 131,207 | 117,522 | 22,115 | 2.969 | 3,123 | 11.436 | 25,159 | 9,195 |
| NM | 27,657 | 24,906 | 4,598 | 487 | 512 | 2,503 | 2,542 | 1,072 |
| NY | 267,671 | 238,440 | 33,783 | 6.472 | 9,058 | 24,907 | 41,669 | 25,298 |
| NC | 128,140 | 115,219 | 22,563 | 3,244 | 2,287 | 15,817 | 15,235 | 8,521 |
| ND | 11,602 | 10,840 | 2,284 | 187 | 249 | 1,597 | 1,218 | 573 |
| | | -,- 10 | _,, | | 0 | ., | .,0 | 0 |
| OH | 145,059 | 127,801 | 23,385 | 2,464 | 2,901 | 13,821 | 20,854 | 8,451 |
| OK | 47,207 | 42,802 | 9,429 | 957 | 612 | 5,067 | 3,973 | 2,552 |
| OR | 54,704 | 48,539 | 8,687 | 1,128 | 1,563 | 5,135 | 8,215 | 2,113 |
| PA | 174,483 | 157,876 | 27,985 | 3,234 | 2,800 | 16,439 | 25,208 | 12,040 |
| RI | 13,968 | 12,077 | 1,980 | 272 | 182 | 1,192 | 3,447 | 1,532 |
| | · · | | | | | | | |
| SC | 60,305 | 53,934 | 9,322 | 1,123 | 768 | 6,976 | 7,895 | 4,389 |
| SD | 13,759 | 12,754 | 2,604 | 204 | 312 | 1,888 | 1,278 | 535 |
| TN | 89,524 | 80,700 | 14,358 | 1,786 | 1,861 | 9,888 | 10,778 | 7,156 |
| TX | 336,509 | 301,778 | 66,232 | 8,291 | 7,244 | 32,075 | 42,883 | 14,208 |
| UT | 40,796 | 38,012 | 7,352 | 1,129 | 878 | 4,147 | 4,919 | 1,004 |
| | | | | | | | | |
| VT | 10,471 | 9,666 | 1,664 | 184 | 187 | 1,378 | 1,728 | 633 |
| VA | 119,784 | 107,250 | 18,514 | 2,743 | 2,906 | 12,282 | 17,666 | 6,079 |
| WA | 97,464 | 88,375 | 14,311 | 2,147 | 1,936 | 9,586 | 13,315 | 3,985 |
| WV | 24,338 | 22,227 | 3,870 | 330 | 335 | 2,665 | 2,593 | 1,857 |
| WI | 76,252 | 69,110 | 12,610 | 1,282 | 1,839 | 8,755 | 9,502 | 4,096 |
| WY | 9,824 | 9,036 | 1,879 | 144 | 174 | 1,126 | 978 | 213 |
| | | | | | | | | |

See footnotes at end of table.

Table 1059. Retail Trade and Food Services—Sales by Type of Store and State: 2009—Con.

[See headnote page 664]

| [See Headifole pa | age 004j | | | | | | |
|-------------------|-----------------|-----------------|----------------|------------------|----------------|-----------------|-----------------|
| | | Clothing | Sporting | | | | Food |
| | Gasoline | and | goods, hobby, | | Miscellan- | | services & |
| State | service | clothing | book & music | General | eous | Nonstore | drinking |
| | stations | accessories | stores | merchandise | stores | retailers | places |
| | (NAICS 447) | (NAICS 448) | (NAICS 451) | (NAICS 452) | (NAICS 453) | (NAICS 454) | (NAICS 722) |
| U.S | 372,452 | 210,534 | 87,343 | 597,752 | 114,232 | 306,904 | 458,684 |
| AL | 6,742 | 2,777 | 1,131 | 11,228 | 1,565 | 2,445 | 5,533 |
| AK | 734 | 391 | 348 | 2,479 | 380 | 598 | 1,224 |
| AZ | 8,443 | 3,591 | 1,674 | 15,273 | 2,289 | 8,178 | 9,181 |
| AR | 4,191 | 1,262 | 623 | 7,377 | 1,160 | 900 | 3,083 |
| CA | 36,327 | 28,033 | 11,049 | 71,851 | 13,002 | 39,263 | 60,593 |
| CO | 5,202 | 3,006 | 2,298 | 11,315 | 2,187 | 4,351 | 8,531 |
| <u>CT</u> | 3,492 | 3,539 | 1,237 | 5,197 | 1,221 | 5,442 | 5,421 |
| DE | 926 | 792 | 319 | 1,798 | 614 | 655 | 1,542 |
| DC | 167 | 492 | 189 | 287 | 99 | 309 | 2,558 32.675 |
| | 20,663 | 16,306 | 5,206 | 38,553 | 7,037 | 19,656 | - /- |
| GA | 13,495 | 6,310 | 2,305 | 18,223 | 3,343 | 4,501 | 14,810 |
| HI | 1,239 | 2,269 | 451 | 3,660 | 789 | 296 | 3,369 |
| ID | 2,548 13,288 | 587 8,194 | 670 3,477 | 3,318 25,244 | 665 4,034 | 1,160 23,383 | 1,749 20,949 |
| IN | 9,428 | 3,765 | 1,753 | 13,485 | 2,353 | 4,388 | 9,040 |
| | , | • | • | • | • | , | , |
| IA | 5,059 | 1,148 | 693 | 5,911 | 710 | 2,149 | 3,448 |
| KS | 3,692 6.630 | 1,295 1.852 | 674 847 | 5,487 9.791 | 808 1.684 | 1,695 1.345 | 3,319 5.319 |
| LA | 7,486 | 2,741 | 1,218 | 10,696 | 2,084 | 1,926 | 5,965 |
| ME | 2,268 | 818 | 393 | 2,558 | 540 | 2,318 | 1,812 |
| | | | | | | | , |
| MD | 5,073 | 4,787 | 1,775 | 9,564 | 1,754 | 4,790 | 9,395 |
| MA | 6,002 | 5,598 | 2,285 | 7,742 | 1,952 | 7,650 | 12,916 |
| MI | 11,010 7,101 | 5,436 3,001 | 2,780 1,570 | 20,330 11,487 | 3,839 1,674 | 6,420 6,095 | 13,021 7,780 |
| MN | 5,177 | 1,783 | 578 | 7,131 | 1,089 | 573 | 3,218 |
| | , | • | | • | • | | , |
| MO | 10,394 | 2,911 | 1,452 | 13,191 | 2,339 | 7,805 | 8,612 |
| MT | 2,659 | 408 | 488 | 2,425 | 541 | 423 | 1,393 |
| NE | 2,815 | 737 | 714 | 3,685 | 501 | 3,682 | 2,240 |
| NV | 3,167 1,842 | 3,431 1,164 | 789 618 | 6,164 3,299 | 1,355 595 | 5,964 3,018 | 6,047 2,078 |
| | , | | | | | | |
| NJ | 7,791 | 8,022 | 2,967 | 11,005 | 3,073 | 10,667 | 13,685 |
| NM | 3,409 | 854 | 447 | 5,178 | 1,135 | 2,169 | 2,751 |
| NY | 14,092 | 23,275 | 5,981 | 25,141 | 10,732 | 18,033 | 29,231 |
| NC | 12,562 1,771 | 5,054 321 | 2,002 245 | 17,810 1,559 | 3,277 283 | 6,847 553 | 12,920 762 |
| | , | | | • | | | |
| OH | 14,727 | 4,970 | 2,725 | 18,675 | 3,407 | 11,420 | 17,258 |
| OK | 6,889 | 1,739 | 826 | 8,191 | 1,877 | 691 | 4,405 |
| OR | 3,636 | 2,042 7,245 | 1,400 3,236 | 9,245 | 1,723 4,542 | 3,652 | 6,166 |
| PA | 14,852 859 | 7,245 608 | 3,236 206 | 20,781 715 | 4,542 298 | 19,513 785 | 16,608 1,892 |
| | | | | | | | , |
| SC | 7,024 | 3,182 | 1,008 | 9,412 | 1,693 | 1,140 | 6,371 |
| SD | 1,737 | 282 | 211 | 1,726 | 292 | 1,685 | 1,005 |
| TN | 9,542 29,686 | 4,220 15,503 | 1,537 6,808 | 13,396 48,757 | 2,224 8,120 | 3,953 21,972 | 8,824 |
| | | | | | | | 34,731 |
| UT | 3,845 | 1,356 | 1,076 | 5,782 | 869 | 5,655 | 2,784 |
| VT | 1,239 | 328 | 265 | 597 | 316 | 1,147 | 806 |
| VA | 11,716 | 5,761 | 2,400 | 17,918 | 2,866 | 6,401 | 12,534 |
| WA | 6,036 3,076 | 3,742 583 | 2,249 323 | 15,335 4,955 | 2,699 627 | 13,032 1,013 | 9,089 2,111 |
| WI | 3,076 8,774 | 2,837 | 323 1.642 | 4,955 11,404 | 1,636 | 4,732 | 2,111 7,142 |
| WY | 1.931 | 183 | 1,042 | 1,418 | 339 | 4,732 | 7,142 |
| ••••• | 1,001 | 100 | 100 | 1,710 | 009 | 700 | 700 |

¹ Excluding food services and drinking places (NAICS 722). Includes other types of stores, not shown separately. Source: Nielsen Claritas Retail Market Power, 2010 (copyright).

Table 1060. New Motor Vehicle Sales and Car Production: 1990 to 2010

[In thousands (14,137 represents 14,137,000). Includes leases]

| Type of vehicle | 1990 | 2000 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|
| New motor vehicle sales | 14,137 | 17,806 | 17,445 | 17,049 | 16,460 | 13,494 | 10,601 | 11,772 |
| New-car sales and leases | 9,300 | 8,852 | 7,720 | 7,821 | 7,618 | 6,814 | 5,456 | 5,729 |
| Domestic | 6,897 | 6,833 | 5,533 | 5,476 | 5,253 | 4,535 | 3,619 | 3,885 |
| Import | 2,403 | 2,019 | 2,187 | 2,345 | 2,365 | 2,278 | 1,837 | 1,844 |
| New-truck sales and leases | 4,837 | 8,954 | 9,725 | 9,228 | 8,842 | 6,680 | 5,145 | 6,044 |
| Light | 4,560 | 8,492 | 9,228 | 8,683 | 8,471 | 6,382 | 4,945 | 5,826 |
| Domestic | 3,957 | 7,651 | 8,013 | 7,337 | 7,083 | 5,285 | 4,061 | 4,927 |
| Import | 603 | 841 | 1,216 | 1,347 | 1,388 | 1,097 | 884 | 899 |
| Other | 278 | 462 | 497 | 544 | 371 | 299 | 200 | 218 |
| Domestic-car production | 6,231 | 5,542 | 4,321 | 4,367 | 3,924 | 3,777 | 2,247 | 2,840 |
| Average expenditure per new car 1 (dol.) | 14,371 | 21,041 | 23,017 | 23,634 | 23,892 | 23,441 | 23,276 | 24,296 |
| Domestic (dol.) | 13,936 | 19,586 | 21,593 | 22,166 | 22,284 | 22,204 | 22,148 | 23,095 |
| Import (dol.) | 15,510 | 25,965 | 26,621 | 27,062 | 27,465 | 25,903 | 25,499 | 26,808 |

¹ Estimate based on the manufacturer's suggested retail price.

Source: U.S. Bureau of Economic Analysis, "Auto and Truck Seasonal Adjustment," April 2011, https://www.bea.gov/national/xls/gap_hist.xls. Data are mainly from "Ward's Automotive Reports," published by Ward's Communications, Southfield, MI.

Table 1061. Shopping Centers—Number and Gross Leasable Area: 1990 to 2010

[As of December 31. A shopping center is a group of architecturally unified commercial establishments built on a site that is planned, developed, owned, and managed as an operating unit related in its location, size, and type of shops to the trade area that the unit serves. The unit provides on-site parking in definite relationship to the types and total size of the stores. The data base attempts to include all centers with three or more stores. Estimates are based on a sample of data available on shopping center properties; for details, contact source]

| | | Gross leasable area (square feet) | | | | | | | | | | |
|------------------------------------|---------|-----------------------------------|------------|------------|------------|------------|-----------|--|--|--|--|--|
| Year | | Less than | 100,001 to | 200,001 to | 400,001 to | 800,001 to | More than | | | | | |
| | Total | 100,001 | 200,000 | 400,000 | 800,000 | 1,000,000 | 1,000,000 | | | | | |
| NUMBER | | | | | | | | | | | | |
| 1990 | 76,397 | 64,149 | 7,775 | 3,046 | 857 | 204 | 366 | | | | | |
| 1995 | 81,563 | 67,681 | 8,629 | 3,590 | 1,049 | 220 | 394 | | | | | |
| 2000 | 88,859 | 73,157 | 9,548 | 4,159 | 1,306 | 249 | 440 | | | | | |
| 2005 | 98,888 | 81,324 | 10,366 | 4,823 | 1,614 | 275 | 486 | | | | | |
| 2006 | 101,924 | 83,935 | 10,536 | 4,985 | 1,691 | 284 | 493 | | | | | |
| 2007 | 104,606 | 86,214 | 10,692 | 5,152 | 1,760 | 291 | 497 | | | | | |
| 2008 | 106,617 | 87,842 | 10,849 | 5,280 | 1,839 | 306 | 501 | | | | | |
| 2009 | 107,514 | 88,549 | 10,940 | 5,335 | 1,879 | 307 | 504 | | | | | |
| 2010 | 107,773 | 88,757 | 10,967 | 5,352 | 1,885 | 307 | 505 | | | | | |
| Gross Leasable Area (mil. sq. ft.) | | | | | | | | | | | | |
| 1990 | 4,731 | 1,678 | 1,090 | 814 | 472 | 183 | 495 | | | | | |
| 1995 | 5,279 | 1,799 | 1,213 | 963 | 576 | 197 | 531 | | | | | |
| 2000 | 5,956 | 1,967 | 1,342 | 1,123 | 709 | 222 | 593 | | | | | |
| 2005 | 6,713 | 2,177 | 1,458 | 1,309 | 871 | 245 | 653 | | | | | |
| 2006 | 6,902 | 2,238 | 1,482 | 1,353 | 912 | 254 | 663 | | | | | |
| 2007 | 7,072 | 2,291 | 1,504 | 1,400 | 949 | 260 | 668 | | | | | |
| 2008 | 7,234 | 2,334 | 1,527 | 1,437 | 991 | 273 | 672 | | | | | |
| 2009 | 7,308 | 2,353 | 1,540 | 1,452 | 1,013 | 274 | 677 | | | | | |
| 2010 | 7,326 | 2,358 | 1,543 | 1,457 | 1,016 | 274 | 678 | | | | | |

Source: CoStar Group, Inc., Washington, DC (copyright).

Table 1062. Food and Alcoholic Beverage Sales by Sales Outlet: 1990 to 2009 [In billions of dollars (553.4 represents \$553.400.000.000]]

| ,,. | /1 | | | | | | | |
|--|--|--|---|--|--|---|---|---|
| 1990 | 2000 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| 553.4 | 814.6 | 920.1 | 966.1 | 1,021.2 | 1,084.8 | 1,139.3 | 1,172.1 | 1,182.0 |
| 305.3 256.4 32.3 5.3 3.5 7.7 248.1 | 423.2 303.5 89.4 19.2 4.6 6.5 391.5 | 476.4 323.8 122.6 18.3 4.8 6.8 443.7 | 494.5 334.0 129.4 18.9 4.9 7.2 471.6 | 520.9 347.3 142.4 19.5 5.2 6.5 500.3 | 552.3 359.9 160.4 20.3 5.4 6.5 532.4 | 578.4 377.4 167.3 21.0 6.0 6.7 560.9 | 596.7 397.4 165.1 21.0 6.2 6.9 575.4 | 607.4 397.4 176.4 19.9 6.5 7.2 574.5 |
| 72.7 | 111.9 | 126.9 | 139.4 | 146.4 | 159.2 | 167.3 | 168.3 | 167.0 |
| 38.0 18.6 10.8 8.6 34.7 26.7 3.4 | 52.7 24.5 15.9 12.3 59.2 41.9 9.9 | 57.5 26.0 17.8 13.7 69.4 45.0 15.9 | 59.8 27.7 18.5 13.6 79.6 53.0 17.4 | 62.3 29.4 19.3 13.6 84.1 55.6 18.8 | 69.4 31.0 20.0 18.4 89.8 59.6 20.0 | 72.6 32.6 20.9 19.0 94.7 62.5 21.2 | 72.5 34.3 22.0 16.2 95.9 63.5 21.2 | 75.4 35.3 22.0 18.2 91.6 65.8 21.1 4.7 |
| | 1990 553.4 305.3 256.4 32.3 5.3 3.5 7.7 248.1 72.7 38.0 18.6 10.8 8.6 34.7 26.7 | 1990 2000 553.4 814.6 305.3 423.2 256.4 303.5 32.3 89.4 5.3 19.2 3.5 4.6 7.7 6.5 248.1 391.5 72.7 111.9 38.0 52.7 18.6 24.5 10.8 15.9 8.6 12.3 34.7 59.2 26.7 41.9 3.4 9.9 | 1990 2000 2003 553.4 814.6 920.1 305.3 423.2 476.4 256.4 303.5 323.8 32.3 89.4 122.6 5.3 19.2 18.3 3.5 4.6 4.8 7.7 6.5 6.8 248.1 391.5 443.7 72.7 111.9 126.9 38.0 52.7 57.5 18.6 24.5 26.0 10.8 15.9 17.8 8.6 12.3 13.7 34.7 59.2 69.4 26.7 41.9 45.0 3.4 9.9 15.9 | 1990 2000 2003 2004 553.4 814.6 920.1 966.1 305.3 423.2 476.4 494.5 256.4 303.5 323.8 334.0 32.3 89.4 122.6 129.4 5.3 19.2 18.3 18.9 3.5 4.6 4.8 4.9 7.7 6.5 6.8 7.2 248.1 391.5 443.7 471.6 72.7 111.9 126.9 139.4 38.0 52.7 57.5 59.8 18.6 24.5 26.0 27.7 10.8 15.9 17.8 18.5 8.6 12.3 13.7 13.6 34.7 59.2 69.4 79.6 26.7 41.9 45.0 53.0 3.4 9.9 15.9 17.4 | 553.4 814.6 920.1 966.1 1,021.2 305.3 423.2 476.4 494.5 520.9 256.4 303.5 323.8 334.0 347.3 32.3 89.4 122.6 129.4 142.4 5.3 19.2 18.3 18.9 19.5 3.5 4.6 4.8 4.9 5.2 7.7 6.5 6.8 7.2 6.5 248.1 391.5 443.7 471.6 500.3 72.7 111.9 126.9 139.4 146.4 38.0 52.7 57.5 59.8 62.3 18.6 24.5 26.0 27.7 29.4 10.8 15.9 17.8 18.5 19.3 8.6 12.3 13.7 13.6 13.6 34.7 59.2 69.4 79.6 84.1 26.7 41.9 45.0 53.0 55.6 3.4 9.9 15.9 17.4 <td>1990 2000 2003 2004 2005 2006 553.4 814.6 920.1 966.1 1,021.2 1,084.8 305.3 423.2 476.4 494.5 520.9 552.3 256.4 303.5 323.8 334.0 347.3 359.9 32.3 89.4 122.6 129.4 142.4 160.4 5.3 19.2 18.3 18.9 19.5 20.3 3.5 4.6 4.8 4.9 5.2 5.4 7.7 6.5 6.8 7.2 6.5 6.5 5.5 248.1 391.5 443.7 471.6 500.3 532.4 72.7 111.9 126.9 139.4 146.4 159.2 38.0 52.7 57.5 59.8 62.3 69.4 18.6 24.5 26.0 27.7 29.4 31.0 10.8 15.9 17.8 18.5 19.3 20.0 8.6</td> <td>1990 2000 2003 2004 2005 2006 2007 553.4 814.6 920.1 966.1 1,021.2 1,084.8 1,139.3 305.3 423.2 476.4 494.5 520.9 552.3 578.4 256.4 303.5 323.8 334.0 347.3 359.9 377.4 32.3 89.4 122.6 129.4 142.4 160.4 167.3 5.3 19.2 18.3 18.9 19.5 20.3 21.0 3.5 4.6 4.8 4.9 5.2 5.4 6.0 7.7 6.5 6.8 7.2 6.5 6.5 6.5 6.7 248.1 391.5 443.7 471.6 500.3 532.4 560.9 72.7 111.9 126.9 139.4 146.4 159.2 167.3 38.0 52.7 57.5 59.8 62.3 69.4 72.6 18.6 24.5 26.0 27.</td> <td>1990 2000 2003 2004 2005 2006 2007 2008 553.4 814.6 920.1 966.1 1,021.2 1,084.8 1,139.3 1,172.1 305.3 423.2 476.4 494.5 520.9 552.3 578.4 596.7 256.4 303.5 323.8 334.0 347.3 359.9 377.4 397.4 32.3 89.4 122.6 129.4 142.4 160.4 167.3 165.1 5.3 19.2 18.3 18.9 19.5 20.3 21.0 21.0 3.5 4.6 4.8 4.9 5.2 5.4 6.0 6.2 7.7 6.5 6.6 7.2 6.5 6.5 6.7 6.9 248.1 391.5 443.7 471.6 500.3 532.4 560.9 575.4 72.7 111.9 126.9 139.4 146.4 159.2 167.3 168.3 38.0 52.7</td> | 1990 2000 2003 2004 2005 2006 553.4 814.6 920.1 966.1 1,021.2 1,084.8 305.3 423.2 476.4 494.5 520.9 552.3 256.4 303.5 323.8 334.0 347.3 359.9 32.3 89.4 122.6 129.4 142.4 160.4 5.3 19.2 18.3 18.9 19.5 20.3 3.5 4.6 4.8 4.9 5.2 5.4 7.7 6.5 6.8 7.2 6.5 6.5 5.5 248.1 391.5 443.7 471.6 500.3 532.4 72.7 111.9 126.9 139.4 146.4 159.2 38.0 52.7 57.5 59.8 62.3 69.4 18.6 24.5 26.0 27.7 29.4 31.0 10.8 15.9 17.8 18.5 19.3 20.0 8.6 | 1990 2000 2003 2004 2005 2006 2007 553.4 814.6 920.1 966.1 1,021.2 1,084.8 1,139.3 305.3 423.2 476.4 494.5 520.9 552.3 578.4 256.4 303.5 323.8 334.0 347.3 359.9 377.4 32.3 89.4 122.6 129.4 142.4 160.4 167.3 5.3 19.2 18.3 18.9 19.5 20.3 21.0 3.5 4.6 4.8 4.9 5.2 5.4 6.0 7.7 6.5 6.8 7.2 6.5 6.5 6.5 6.7 248.1 391.5 443.7 471.6 500.3 532.4 560.9 72.7 111.9 126.9 139.4 146.4 159.2 167.3 38.0 52.7 57.5 59.8 62.3 69.4 72.6 18.6 24.5 26.0 27. | 1990 2000 2003 2004 2005 2006 2007 2008 553.4 814.6 920.1 966.1 1,021.2 1,084.8 1,139.3 1,172.1 305.3 423.2 476.4 494.5 520.9 552.3 578.4 596.7 256.4 303.5 323.8 334.0 347.3 359.9 377.4 397.4 32.3 89.4 122.6 129.4 142.4 160.4 167.3 165.1 5.3 19.2 18.3 18.9 19.5 20.3 21.0 21.0 3.5 4.6 4.8 4.9 5.2 5.4 6.0 6.2 7.7 6.5 6.6 7.2 6.5 6.5 6.7 6.9 248.1 391.5 443.7 471.6 500.3 532.4 560.9 575.4 72.7 111.9 126.9 139.4 146.4 159.2 167.3 168.3 38.0 52.7 |

¹ Includes taxes and tips. ² Excludes sales to restaurants and institutions. ³ Includes eating and drinking establishments, trailer parks, commissary stores, and military exchanges. ⁴ Includes food furnished and donations. ⁵ Includes tips.

Source: U.S. Department of Agriculture, Economic Research Service, "Food CPI, Prices, and Expenditures: Food Expenditure Tables," June 2010, http://www.ers.usda.gov/briefing/CPIFoodAndExpenditures/Data.